| _ | |
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| 1 | IN THE UNITED STATES DISTRICT COURT |
| 2 | FOR THE NORTHERN DISTRICT OF GEORGIA ATLANTA DIVISION |
| 3 | |
| 4 | ALISON VALENTE, JENNIFER BARLOW, KATHRYN MONROE, |
| 5 | SOPHIA SMITH, STEPHANIE LEBEAU on behalf of CIVIL ACTION |
| 6 | themselves and all others FILE NO. similarly situated, 1:15-CV-02477-ELR |
| 7 | Plaintiff, |
| 8 | vs. |
| 9 | INTERNATIONAL FOLLIES, INC., d/b/a THE CHEETAH and WILLIAM |
| 11 | HAGOOD, |
| 12 | Defendants. |
| 13 | DEPOSITION OF |
| 14 | DEPOSITION OF |
| 15 | JOHN P. BRAGLIA |
| 16 | Tuesday, July 25, 2017 |
| 17 | 10:04 a.m. |
| 18 | Suite 2700 260 Peachtree Street Atlanta, Georgia |
| 19 | Actanca, Georgia |
| 20 | Renda K. Cornick, RPR, CCR-B-909 |
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| 24 | ORIGINAL |
| 25 | UNIONAL |

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| 22 | | | |
| 23 | | | |
| 24 | | | |
| 25 | | | |

| 1 | Caldwell Bridgers was the law firm representing the |
|-----|--|
| 2 | plaintiffs. Did you give a deposition in that case? |
| 3 | A. I don't recognize that law firm. |
| 4 | Q. You don't recall as I understand it |
| 5 | there have been three district court cases against |
| 6 | Cheetah on wage and hour claims. One of them was the |
| 7 | Bromirski claim. |
| 8 | A. Correct. |
| 9 | Q. One of them was this claim. |
| 10 | A. Yes. |
| 11 | Q. The reason why we are here today and |
| 12 | there was a third one that was filed I believe in |
| 13 | 2015. You don't recall whether you gave a deposition |
| 14 | in that case? |
| 15 | A. It doesn't sound familiar. |
| 1.6 | Q. There is also a couple of Title VII cases |
| 17 | against Cheetah; is that correct? |
| 18 | A. There is one now. |
| 19 | Q. Did you give a deposition in those cases? |
| 20 | A. No. |
| 21 | Q. And there was a RICO case. Did you give a |
| 22 | deposition in that case? |
| 23 | A. No. |
| 24 | Q. Did you testify in any of the hearings in |
| 25 | this case? |

| [| |
|----|---|
| 1 | Q. You are a stockholder? |
| 2 | A. Yes. |
| 3 | Q. And who are the other stockholders? |
| 4 | A. William Hagood and a trust of his |
| 5 | children. |
| 6 | Q. Does the trustee of that trust play any |
| 7 | role in the operation of The Cheetah? |
| 8 | MS. PAWLAK: I object to that. I don't |
| 9 | think this is a relevant area of inquiry. |
| 10 | MR. DUDLEY: Let's understand what |
| 11 | objections we have. We stipulate that we will |
| 12 | reserve all objections except for the form of the |
| 13 | question, responsiveness of the answer. |
| 14 | MS. PAWLAK: Sure. I will stipulate to |
| 15 | that. |
| 16 | Q. (By Mr. Dudley) Does anyone else that is |
| 17 | a stockholder with Cheetah or International Follies |
| 18 | Inc., is anyone else in that role as a trustee or |
| 19 | stockholder or trustee of a trust that owns stock, do |
| 20 | they play any operational role in Cheetah? |
| 21 | MS. PAWLAK: Object to the form. |
| 22 | THE WITNESS: No. |
| 23 | Q. (By Mr. Dudley) Do you typically work |
| 24 | from 1:00 p.m. to 10:00 p.m. daily? |
| 25 | A. Not right now. |

| 1 | Cheetah entertainers into employees; is that correct? |
|----|---|
| 2 | A. Correct. |
| 3 | Q. You are the person who made the decision |
| 4 | how to pay Cheetah entertainers, correct? |
| 5 | A. Correct. |
| 6 | Q. That's at all times since you have been |
| 7 | GM. |
| 8 | A. Correct. |
| 9 | Q. And it was your decision to establish the |
| 10 | scheme whereby Cheetah dancers paid fees, fines, and |
| 11 | tipouts to work at Cheetah; is that correct? |
| 12 | MS. PAWLAK: I object to the form. |
| 13 | I object to the characterization of it as |
| 14 | a scheme. I think the question is improper on |
| 15 | that basis. |
| 16 | Q. (By Mr. Dudley) Can you answer that |
| 17 | question? |
| 18 | A. It is a multipart question. So I would |
| 19 | have to answer it |
| 20 | Q. Well, I'll go through each one of them if |
| 21 | you want to. |
| 22 | Do you understand what a scheme is? Do |
| 23 | you understand what the word "scheme" means? |
| 24 | A. A scheme? |
| 25 | Q. Yes. |

| 1 | A. Correct. |
|----|--|
| 2 | Q. As GM, it is your decision to establish |
| 3 | the procedures, guidelines, that sort of thing that |
| 4 | entertainers worked under, correct? |
| 5 | A. Correct. |
| 6. | Q. Do you believe there was anybody over |
| 7 | Cheetah that shares responsibility for those type of |
| 8 | decisions? |
| 9 | A. No. |
| 10 | Q. Now, I went through your deposition |
| 11 | before. You tell me whether this is a true statement. |
| 12 | You said that you made the decisions regarding |
| 13 | Cheetah's operations. That's correct, right? |
| 14 | A. Correct. |
| 15 | Q. You made the decisions regarding Cheetah's |
| 16 | advertising; is that correct? |
| 17 | A. Correct. |
| 18 | Q. You made the decisions regarding Cheetah's |
| 19 | marketing, correct? |
| 20 | A. Correct. |
| 21 | Q. You made the decisions regarding the food |
| 22 | and drink that you served at Cheetah; is that correct? |
| 23 | A. Correct. |
| 24 | Q. You made the decisions regarding the type |
| 25 | of music to be played at Cheetah, correct? |

| 1 | Q. For example, if I went over there, you |
|----|--|
| 2 | didn't want me in there, you could tell me to leave, |
| 3 | right? |
| 4 | A. Right. |
| 5 | Q. And you decide the lighting, the music, |
| 6 | stage, type of sound systems used, basically all the |
| 7 | operations of the club, correct? |
| 8 | A. Yes. |
| 9 | Q. You have the power to fine, hire, fire, |
| 10 | supervise, terminate, suspend, discipline any |
| 11 | entertainer or employee at Cheetah, do you not? |
| 12 | A. I do. |
| 13 | Q. And not only do you have the power, you |
| 14 | have exercised that power in the past, have you not? |
| 15 | MS. PAWLAK: As to which of those topics? |
| 16 | There were multiple. |
| 17 | Q. (By Mr. Dudley) You hire. As a matter of |
| 18 | fact, your testimony is you testified when I took |
| 19 | or Harlan took your deposition you have hired every |
| 20 | entertainer that ever came through The Cheetah, did |
| 21 | you not? |
| 22 | A. Yes. |
| 23 | Q. So you certainly exercise that. |
| 24 | A. Yes. |
| 25 | Q. You fired people before. |

| 1 | to answer questions about unrelated arbitration |
|----|--|
| 2 | matters and any proposals by you with respect to |
| 3 | those arbitration matters. |
| 4 | MR. DUDLEY: That's fine. |
| 5 | MR. WARD: Or privilege. |
| 6 | MR. DUDLEY: We can reserve for another |
| 7 | deposition. |
| 8 | MR. WARD: They have the privilege |
| 9 | MR. DUDLEY: We are going to have one |
| 10 | person here under the Georgia rules, we are not |
| 11 | going to have two people. |
| 12 | MR. FUCHS: You have to follow your own |
| 13 | advice on that on. |
| 14 | MR. DUDLEY: Do you see Mike objecting? |
| 15 | MR. FUCHS: Not today. |
| 16 | MS. PAWLAK: I hope Mike doesn't object to |
| 17 | your questions. |
| 18 | MR. DUDLEY: Rather than arguing with you, |
| 19 | why don't you tell me what you want to say. |
| 20 | MS. PAWLAK: What I am going to say is you |
| 21 | are not taking his deposition for arbitration |
| 22 | matters today. |
| 23 | MR. DUDLEY: That's fine. |
| 24 | MS. PAWLAK: You haven't noticed that, we |
| 25 | haven't agreed to it. |

| 1 | Q. Does that list include all of the |
|----|--|
| 2 | entertainers that worked at Cheetah from July 2012 |
| 3 | until April the 9th, 2016? |
| 4 | A. Yes. |
| 5 | Q. How was that list compiled? |
| 6 | A. From any and all of the records we had of |
| 7 | the entertainers. |
| 8 | Q. Well, I would like you to be a little more |
| 9 | specific if you can. |
| 10 | A. Well, things have changed. Now we have |
| 11 | employee packages on the entertainers with applicable |
| 12 | tax forms, G-4s, W-4s, I-9s, employment application. |
| 13 | So that was part of the list. Prior to that, we had |
| 14 | just a dancer information sheet they filled out when |
| 15 | they started working there. |
| 16 | Q. Do you have dancer info sheets for all |
| 17 | dancers who worked as entertainers during that time |
| 18 | period? |
| 19 | A. We should, yes. |
| 20 | Q. Who prepared this list? |
| 21 | A. That was a combination of myself, Sam Kim; |
| 22 | the current payroll information was from Liz Barton in |
| 23 | our office. |
| 24 | Q. I will submit to you that I have been |
| 25 | through the list and I am aware of numerous |

| Г | · | |
|-----|-------------|--|
| 1 | Q. | Do you know Tanis Tsetz? |
| 2 | Α. | Yes. |
| . 3 | Q. | Is she on the list? |
| 4 | Α. | No. |
| 5 | Q. | Do you know Sandra Bloedorn? |
| 6 | Α. | Yes. |
| 7 | Q. | Is she on the list? |
| 8 | Α. | No. |
| 9 | Q. | Do you know Tiffany Bromirski? |
| 10 | Α. | Yes. |
| 11 | Q. | Is she on the list? |
| 12 | Α. | No. |
| 13 | Q. | Do you know Brittani Cassell? |
| 14 | Α. | Yes. |
| 15 | Q. | Do you know Sierra Christian? |
| 16 | А. | Yes. |
| 17 | Q. | Do you know Katie Devine? |
| 18 | А. | Yes. |
| 19 | Q. | Do you know Leslie Holden? |
| 20 | Α. | Yes. |
| 21 | Q. | Haley Lytle? |
| 22 | Α. | Yes. |
| 23 | Q. | Are any of those people on the list? |
| 24 | Α. | Probably not. Those are people that have |
| 25 | sued us alr | eady. |
| | t | |

| 1 | discretion. |
|----|--|
| 2 | MS. PAWLAK: I am absolutely not |
| 3 | suggesting it is. |
| 4 | MR. DUDLEY: I think you are. |
| 5 | MS. PAWLAK: I am saying that is something |
| 6 | we can discuss. You telling him to talk to his |
| 7 | counsel is not appropriate in a deposition. |
| 8 | MR. DUDLEY: Well, I can do it by a motion |
| 9 | for contempt if you want to. |
| 10 | MS. PAWLAK: You are not asking a |
| 11 | question. |
| 12 | MR. DUDLEY: I am having a discussion with |
| 13 | you about your objection to me asking about this. |
| 14 | MS. PAWLAK: I am objecting to you |
| 15 | instructing him to speak to his counsel which was |
| 16 | not a question. You can go ahead and ask him |
| 17 | questions which you already have. |
| 18 | If there is a discussion about the list, |
| 19 | we can have that as counsel or by motion or |
| 20 | however you decide to handle it. But he has |
| 21 | answered the questions you asked him about the |
| 22 | list. |
| 23 | MR. DUDLEY: I note your objection. |
| 24 | Q. (By Mr. Dudley) Do you know a former |
| 25 | entertainer or current entertainer, young lady named |

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talking about and they are not on the list.
1
2
                 MS. PAWLAK: Objection.
                 Is there a question?
3
                 (By Mr. Dudley) Would you agree with the
4
         Q.
    statement The Cheetah is a club featuring nude
5
    entertainment?
6
7
                 Yes.
         Α.
8
         0.
                 Is that a yes?
9
         Α.
                 Yes.
                 Would you agree that Cheetah couldn't have
10
         Q.
    a strip club without nude dancers?
11
12
         Α.
                 Yes.
                 Would you agree that Cheetah needs the
13
          ο.
    dancers? Would you agree with that statement?
14
15
         Α.
                 Yes.
              Would you agree with the statement the
16
    dancers need Cheetah?
17
18
          Α.
                 Yes.
                 It would be hard for either the dancers to
19
    make a living dancing without Cheetah or Cheetah to
20
21
    make a living without -- running a club without
    dancers, right?
22
23
          Α.
                 Yes.
                 You would agree they are dependent on one
24
          Q.
     another?
25
```

| ſ | |
|-----|---|
| 1 | A. Correct. |
| 2 | Q. I want to ask you to go back when you |
| . 3 | first started working at Cheetah. I believe the club |
| 4 | opened in 1987; is that correct? |
| 5 | A. I believe so. At that location. |
| 6 | Q. Had they been somewhere else before? |
| 7 | A. Yes. |
| 8 | Q. Here in Atlanta? |
| 9 | A. Yes. |
| 10 | Q. When you started working there in 1988 to |
| 11 | 1993, entertainers were classified as independent |
| 12 | contractors, correct? |
| 13 | A. Correct. |
| 14 | Q. And something happened in 1993 which |
| 15 | caused you to change the classification of the |
| 16 | entertainers at Cheetah, correct? |
| 17 | A. Correct. |
| 18 | Q. And that resulted in entertainers being |
| 19 | classified as employees from 1993 until 2001; is that |
| 20 | correct? |
| 21 | A. Yes. |
| 22 | Q. Now, what was the reason for Cheetah |
| 23 | deciding to reclassify dancers from independent |
| 24 | contractors to employees in 1993? |
| 25 | A. Because Gold Club was doing it. |

| 1 | A. I was not. |
|----|--|
| 2 | Q. At that time were you aware of Cheetah |
| 3 | having any discussions with this law firm about adult |
| 4 | entertainers? |
| 5 | A. We didn't. |
| 6 | Q. And would you have been the person |
| 7 | handling it at the time? |
| 8 | A. Yes. |
| 9. | Q. Did The Gold Club or any other managers at |
| 10 | any other adult entertainment clubs in Atlanta tell |
| 11 | you about what was going on there? |
| 12 | MS. PAWLAK: Objection to form. |
| 13 | Can you repeat or re |
| 14 | THE WITNESS: No. |
| 15 | Q. (By Mr. Dudley) I want to be clear about |
| 16 | this. Are you saying that Cheetah was not part of |
| 17 | that investigation by the Department of Labor in 1993? |
| 18 | A. No. Not that I am aware of. |
| 19 | Q. Can you think of any reason why Cheetah |
| 20 | would not be treated like all the other clubs at the |
| 21 | same time? |
| 22 | MS. PAWLAK: Objection to form. |
| 23 | Asks him to assume the reasoning of the |
| 24 | Department of Labor which I don't think he is |
| 25 | equipped to do. |

| 1 | Q. | April 2016, Cheetah again switched course |
|-----|--------------|---|
| . 2 | and you made | e a decision to treat them as employees |
| 3 | once again; | is that correct? |
| 4 | Α. | Correct. |
| 5 | Q. | They have been treated as employees from |
| 6 | that date to | o the present; is that correct? |
| 7 | Α. | Correct. |
| 8 | Q. | What motivated you to start treating them |
| 9 | as employee | s in April of 2016? |
| 10 | Α. | When we lost the arbitration. |
| 11 | Q. | You are referring to the Cassell and |
| 12 | Cuesta arbi | trations? |
| 13 | Α. | Yes. |
| 14 | Q. | If I am not mistaken, those were in the |
| 15 | fall of 201 | 5, were they not? |
| 16 | Α. | They were in the beginning of 2016 as I |
| 17 | recall. | |
| 18 | Q. | We will get into that later. Think it was |
| 19 | November an | d October of '15. |
| 20 | | But those were the motivating reasons for |
| 21 | Cheetah to | reclassify the entertainers as employees, |
| 22 | correct? | |
| 23 | Α. | Correct. |
| 24 | Q. | Just to be real clear on this, you made |
| 25 | the decisio | n each of these decisions to classify or |

| Q. (By Mr. Dudley) Starting in 1993, how did |
|--|
| things change one day they are an independent |
| contractor, the next day they are employees. |
| A. Right. |
| Q. How did their jobs change in any way? |
| A. We were better equipped and had we were |
| able to get them to work schedules, schedule them, |
| have more control over them at work as opposed to kind |
| of letting them do whatever they want, trying to |
| establish guidelines to get them to do what we would |
| like them to do. |
| Q. If you could, explain to me. You |
| mentioned two things, scheduling and control. Can you |
| tell me how the scheduling changed? |
| A. Well, as independent contractors they |
| would tell us when they wanted to work and they would |
| either show up or not show up. It was kind of a crap |
| game. |
| As employees, we are scheduling them now |
| and we try to |
| Q. I am not asking you about now. I am |
| asking you about 1993. |
| A. Okay. As far as scheduling goes, that was |
| (indicating). |
| Q. Did they not work a three-shift schedule |

| 1 | when they were an independent contractor because they |
|----|--|
| 2 | did whatever they wanted and that's what they |
| 3 | that's what entertainers are used to. They have |
| 4 | always believed that they are independent contractors. |
| 5 | Q. Did you give us a set of rules back in the |
| 6 | Cuesta and Cassell arbitrations that were used at |
| 7 | Cheetah in basically the same form ever since you were |
| 8 | GM? |
| 9 | MS. PAWLAK: I object to the form. |
| 10 | You just said he gave them to you. I |
| 11 | think they were produced by The Cheetah if they |
| 12 | were produced in some form by that case. |
| 13 | Q. (By Mr. Dudley) You are aware that |
| 14 | Cheetah gave us a set of guidelines involving |
| 15 | entertainers in the Cuesta and Cassell arbitration, |
| 16 | are you not? |
| 17 | A. Yeah. There were forms that we handed |
| 18 | over. |
| 19 | Q. Mr. Miller went through lengthy testimony |
| 20 | with you about those policies, correct? |
| 21 | A. Correct. |
| 22 | Q. And my understanding from that deposition |
| 23 | is that that set of rules had been in force at Cheetah |
| 24 | roughly the whole time you had been GM; is that |
| 25 | correct? |

| - 1 | |
|-----|--|
| 1 | Q. (By Mr. Dudley) Meaning The Cheetah. |
| 2 | MS. PAWLAK: I mean, I am just going to |
| 3 | say, you know, he is not testifying as a |
| 4 | 30(b)(6). That was scheduled for yesterday and |
| 5 | postponed. |
| 6 | MR. DUDLEY: I understand. He oversees |
| 7 | everything. He has been there a long time. I am |
| 8 | asking him what he understands. |
| 9 | MS. PAWLAK: He does. But he is not here |
| 10 | as Cheetah today. If you are wanting to |
| 11 | MR. DUDLEY: I understand that. I don't |
| 12 | think that is in dispute. |
| 13 | MS. PAWLAK: Do you have documents you can |
| 14 | produce, you being you individually? |
| 15 | THE WITNESS: No. |
| 16 | Q. (By Mr. Dudley) So in 2001 when Cheetah |
| 17 | decided to reclassify dancers as independent |
| 18 | contractors, tell me how their terms and conditions |
| 19 | were changed. |
| 20 | A. Well, we were no longer paying them. We |
| 21 | were no longer there was no longer scheduling the |
| 22 | way we were doing it before. We were reverting back |
| 23 | to letting them tell us when they wanted to work and |
| 24 | show up or not show up. And we had less control of |
| 25 | them when they were at work. |

| - 1 | |
|-----|---|
| 1 | referring to your testimony repeatedly that the way a |
| 2 | dancer's schedule was done was the housemom would ask |
| 3 | her how many give me three days. The dancer would |
| 4 | give the housemom the three days and that was her |
| 5 | schedule. |
| 6 | Did that change at all from 2001 until |
| 7 | April the 9th, 2016? |
| 8 | A. Not that I recall. |
| 9 | Q. I want to go back to when they were |
| 10 | employees between '93 and 2001 because you said you |
| 11 | quit paying them a wage. So between 1993 and 2001, |
| 12 | you paid an hourly wage to the entertainers? |
| 13 | A. Yes. |
| 14 | Q. And how much was that? |
| 15 | A. It was two thirteen an hour. |
| 16 | Q. And you utilized the tip credit provisions |
| 17 | of the FLSA? |
| 18 | A. Yes. |
| 19 | Q. The company was familiar with how that |
| 20 | worked? |
| 21 | A. Yes. |
| 22 | Q. And tell me how you understood it worked. |
| 23 | Company would pay two thirteen an hour and what would |
| 24 | happen with tips? |
| 25 | MS. PAWLAK: Objection. |

| 1 | to stipulate who the 30(b)(6) representative is. | |
|----|--|--|
| 2 | MR. DUDLEY: Keep saying it over and over | |
| 3 | and over again when we all understand he is not | |
| 4 | the 30(b)(6) rep today. | |
| 5 | MS. PAWLAK: Because it is not a 30(b)(6) | |
| 6 | deposition today. But go ahead. Ask questions. | |
| 7 | Q. (By Mr. Dudley) Cheetah utilized the tip | |
| 8 | credit from 1993 to 2001 when you classified | |
| 9 | entertainers as employees, correct? | |
| 10 | A. Correct. | |
| 11 | Q. How did you understand the tip credit | |
| 12 | worked? | |
| 13 | A. The tip credit made you pay someone two | |
| 14 | thirteen an hour and the difference between that and | |
| 15 | minimum wage is what they received in tips. | |
| 16 | Q. At that time, did Cheetah keep track of | |
| 17 | the tips they earned? | |
| 18 | A. Yes. | |
| 19 | Q. Did the terms of any entertainer's | |
| 20 | compensation change in any other way as a result of | |
| 21 | that classification, reclassification in 1993? | |
| 22 | A. I don't understand the question. | |
| 23 | Q. Well, did their compensation change in any | |
| 24 | other way? They were independent contractors. You | |
| 25 | did not pay them a wage before the classification. | |

| ſ | |
|----|--|
| 1 | A. When? |
| 2 | Q. In 1993 or 2001. |
| 3 | A. No. |
| 4 | Q. Did the way the entertainers earned money |
| 5 | other than the two thirteen wage, did it change in any |
| 6 | way? |
| 7 | MS. PAWLAK: What period of time? |
| 8 | Q. (By Mr. Dudley) 1993 to 2001 |
| 9 | reclassification. |
| 10 | A. No. |
| 11 | Q. I want to be clear. The only change is |
| 12 | what you feel like was a scheduling difference and |
| 13 | some type of control difference; is that right? |
| 14 | A. Correct. |
| 15 | Q. Now, in April of 2016, tell me how things |
| 16 | changed. |
| 17 | A. We now pay them two thirteen an hour. |
| 18 | Q. Okay. |
| 19 | A. They declare tips. And they participate |
| 20 | in a qualified tip pool. |
| 21 | Q. How do they declare tips? |
| 22 | A. When they clock out at the end of the |
| 23 | night. |
| 24 | Q. The entertainer enters into a computer |
| 25 | what they earned in tips that night? |

| much they ma | ake in a night to a tip pool. |
|--------------|--|
| Q. | Who shares in the tip pool? |
| A. | The DJ and the floormen. |
| Q. | Anyone else? |
| Α. | No. |
| Q. | Housemom does not receive anything out of |
| the tip pool | L? |
| Α. | No. |
| Q. | What do the DJ and the floormen receive? |
| How do they | divide that up? |
| Α. | I don't know. |
| Q. | You don't know? |
| Α. | That's between them. |
| Q. | Does Cheetah get any portion of that? |
| Α. | No. |
| Q. | Do any Cheetah managers get any portion of |
| that? | |
| Α. | No. |
| Q. | Your night manager does not get a portion |
| of it? | |
| Α. | Well, my night manager is also a floorman, |
| so yes, he | does. |
| Q. | So the answer is yes? |
| Α. | Yes. |
| Q. | The floor manager gets a portion of the |
| | Q. A. Q. A. Q. the tip pool A. Q. How do they A. Q. A. Q. A. Q. that? A. Q. of it? A. so yes, he Q. A. |

| 1 | Q. So there are no late fees for being late |
|----|--|
| 2 | for stage or for coming in after the prescribed time |
| 3 | for each shift, no fines or fees for that type of |
| 4 | thing? |
| 5 | A. No fines or fees. |
| 6 | Q. Now, Cheetah does have a cover policy, do |
| 7 | they not? |
| 8 | A. Excuse me? |
| 9 | Q. Don't they have a policy in the handbook, |
| 10 | doesn't it say if an entertainer can't work that she |
| 11 | has to get a cover; is that correct? |
| 12 | A. Yes. |
| 13 | Q. And you understand that these entertainers |
| 14 | have to pay these other entertainers to cover for |
| 15 | them, do you not? |
| 16 | A. I do not. |
| 17 | Q. You do not understand that? |
| 18 | A. No. |
| 19 | Q. You have been at Cheetah since 1988 and |
| 20 | you have been a bartender, a night manager, a GM, and |
| 21 | you are not aware the entertainers pay covers to other |
| 22 | entertainers? |
| 23 | MS. PAWLAK: That wasn't what you asked |
| 24 | him originally. |
| 25 | THE WITNESS: I have heard that they have. |

I mean, that presupposes they don't have 1 2 an excuse and that they are missing work. think your question is not quite fair. 3 MR. DUDLEY: I would appreciate it if you 4 would make your objection, not run with it. 5 will be noted and we will move as quickly as 6 7 possible. (By Mr. Dudley) Can you answer that 8 Ο. question? 9 Which time period are we talking about? 10 Α. I am talking about actually the whole time 0. 11 12 period. Okay. If a girl didn't show up for a 13 Α. shift and didn't have a cover, we would threaten to 14 terminate her but most probably not terminate her. 15 The entertainers have been terminated for 16 Q. not showing up for work and not having a cover, 17 18 correct? I don't know if there have ever been any. 19 20 It is certainly possible. But as I have described in these depositions before, dealing with entertainers is 21 like herding cats. You have to set the bar at a 22 certain height to get them to achieve a minimal 23 24 amount. So we try to threaten them as much as we can in the sense of getting them to do what they do. 25 But

| 1 | MR. WARD: That is why you had us thrown. |
|----|--|
| 2 | Q. (By Mr. Dudley) Judge in Clincy I believe |
| 3 | said these entertainers were like a sword of Damocles. |
| 4 | Would you agree with that statement? |
| 5 | MS. PAWLAK: He doesn't know what it is. |
| 6 | THE WITNESS: I don't know what the sword |
| 7 | of Damocles is. |
| 8 | Q. (By Mr. Dudley) Would you agree with the |
| 9 | statement that an entertainer's primary duty is to |
| 10 | dance and entertain customers? |
| 11 | A. Yes. |
| 12 | Q. The dancing and the entertaining is done a |
| 13 | couple of different ways, right? |
| 14 | A. Right. |
| 15 | Q. One would be stage dancing, correct? |
| 16 | A. Correct? |
| 17 | Q. One would be table dancing. |
| 18 | A. Correct. |
| 19 | Q. One would be dancing in VIP. |
| 20 | A. Correct. |
| 21 | Q. All girls have to do stage dancing unless |
| 22 | they are excused, right? |
| 23 | A. Right. |
| 24 | Q. Table dancing they don't have to do, but |
| 25 | it would be hard for them to make money not doing it, |

| 1 | A. I don't know about regularly. |
|----|--|
| 2 | Q. Some don't do so well, right, they make |
| 3 | 500 a night? |
| 4 | A. And a lot less. |
| 5 | Q. Sometimes they make less than that. |
| 6 | A. Yes. |
| 7 | Q. It would be hard for them to survive if |
| 8 | they made less than a couple hundred, wouldn't it? |
| 9 | MS. PAWLAK: Object to form. |
| 10 | Q. (By Mr. Dudley) From your experience. |
| 11 | You have been there since 1988. Girls that are making |
| 12 | a couple hundred a night are not going to stay around |
| 13 | long, are they? |
| 14 | A. I disagree with that. |
| 15 | Q. You disagree with it. Okay. |
| 16 | MS. PAWLAK: Ainsworth, are you at a point |
| 17 | we can take a five-minute break? |
| 18 | MR. DUDLEY: Sure. |
| 19 | MS. PAWLAK: Thank you. |
| 20 | (Recess from 11:15 a.m. to 11:23 a.m.) |
| 21 | Q. (By Mr. Dudley) I want to go back to |
| 22 | those classifications that Cheetah did in '93, 2001, |
| 23 | and April the 9th, 2016. I know you were represented |
| 24 | by counsel in the April 9th, 2016. I don't want you |
| 25 | to tell me anything that any attorneys told you in any |

| 1 | not asking about you personally. |
|------------|---|
| 2 | A. Okay. |
| 3 | Q. Did you consult with any attorneys about |
| 4 | that reclassification April 9th, 2016? |
| 5 | MS. PAWLAK: Objection to form. |
| 6 | THE WITNESS: Yes. |
| 7 | Q. (By Mr. Dudley) What firm was that? |
| 8 | A. Ford & Harrison. |
| 9 | Q. Are there written communications involving |
| 10 | that consultation? |
| 11 | MS. PAWLAK: Objection to form. |
| 12 | THE WITNESS: I am not sure. I don't |
| 13 | recall. |
| 14 | Q. (By Mr. Dudley) Ed Mangiafico was |
| 1 5 | Cheetah's corporate counsel from when to when? |
| 1.6 | A. I don't know if you would call him our |
| 17 | corporate counsel. He had done some insurance defense |
| 18 | for us and was always someone we could we didn't |
| 19 | retain him. He would help out from time to time on |
| 20 | things. |
| 21 | Q. When did that start and end? |
| 22 | A. Started sometime in the early '90s. I |
| 23 | forget when the first case he was brought in on from |
| 24 | an insurance company and it continued until he got |
| 25 | brain cancer which was May of last year. |

| 1 | Q. | Takes her clothes off? |
|-----|--------------|--|
| 2 | А. | Yes. |
| 3 | Q. | Hired for physical attributes and ability |
| 4 | to dance sed | ductively, is that why they are hired? |
| 5 | Α. | Yes. And how well she smiles and just |
| 6 | overall stag | ge presence on top of that. |
| 7 | Q. | You are looking for somebody that is going |
| 8 | to be attrac | ctive to men, right? |
| 9 | Α. | Correct. |
| 10 | Q. | No prior dance experience is needed, |
| 11 | correct? | |
| 12 | Α. | Correct. |
| 13 | Q. | And no formal education in dance is |
| 14 | needed, cor | rect? |
| 15 | Α. | Correct. |
| 16. | Q. | As a matter of fact, no experience period |
| 17 | is needed of | ther than what you testified to, right? |
| 18 | Α. | Correct. |
| 19 | Q. | You don't care whether they have held a |
| 20 | job before, | right? |
| 21 | A. | Right. |
| 22 | Q. | They don't need to have a college |
| 23 | education, | right? |
| 24 | A. | No. |
| 25 | Q. | Don't need any type of certification, |

| 1 | Contract Entertainer Policies; is that correct? |
|----|--|
| 2 | A. Yes. |
| 3 | Q. Can you tell me what period of time this |
| 4 | set of rules was in effect? |
| 5 | A. I don't know exactly. |
| 6 | Q. If we asked in discovery I know you are |
| 7 | not the corporate representative. But we asked in |
| 8 | discovery for all policies dealing with entertainers |
| 9 | for the period of time the plaintiffs worked for |
| 10 | Cheetah. This is what was given to us. |
| 11 | You don't know when this came into effect? |
| 12 | A. This has changed many times. |
| 13 | Q. So I need to ask a corporate |
| 14 | representative what are the effective dates of this? |
| 15 | A. I mean, I am the corporate representative. |
| 16 | By looking at this, I am not sure which one this is, |
| 17 | for what time period. |
| 18 | Q. Do you have a way of finding out which way |
| 19 | it is and what the effective period is? |
| 20 | A. Yeah. |
| 21 | Q. How would you do that? |
| 22 | A. I will have to check my file. |
| 23 | Q. Are there other entertainer policies in |
| 24 | there? |
| 25 | A. There is the current the entertainer |

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| 1 | until October of 2015. Is that true? |
|----|---|
| 2 | A. Yes. But it is not the set of guidelines |
| 3 | that it is a set of guidelines created by a |
| 4 | housemom, not by The Cheetah. |
| 5 | Q. We went through that, too. I think we can |
| 6 | agree your position is you did not approve of |
| 7 | portions of this, correct? |
| 8 | A. Correct. |
| 9 | Q. And I will get to the portions that you |
| 10 | said you did not approve. |
| 11 | But it was quite clear from your |
| 12 | testimony, you are not disputing this for purposes of |
| 13 | today that this, in fact, was what was given to the |
| 14 | entertainers, right? |
| 15 | A. Yes. |
| 16 | Q. This is what they read, they signed for, |
| 17 | and what they agreed to adhere to, right? |
| 18 | A. They didn't sign for this. This was shown |
| 19 | to them by the housemom. They signed for the |
| 20 | policies. |
| 21 | Q. There is not an acknowledgment of receipt |
| 22 | by the dancers that they received this and read it? |
| 23 | A. No. |
| 24 | Q. But the housemom did go over it with them? |
| 25 | A. Yes. |

| 1 | who works a | t Cheetah has to purchase a permit for the |
|----|-------------|--|
| 2 | entire peri | od of time they work for Cheetah, right? |
| 3 | Α. | Every person that works at The Cheetah has |
| 4 | to purchase | their permit. |
| 5 | Q. | Certainly entertainers, right? |
| 6 | Α. | Yes. |
| 7 | Q. | And the entertainer pays for that, right? |
| 8 | Α. | Yes. |
| 9 | Q. | That is a requirement of the job, right? |
| 10 | Α. | It is a requirement of the law. |
| 11 | Q. | It is also a requirement of the job, is it |
| 12 | not? | · |
| 13 | A. | Yes. |
| 14 | Q. | In that first night they have to have what |
| 15 | is consider | ed appropriate costumes; is that correct? |
| 16 | Α. | Correct. |
| 17 | Q. | And that is something they go out on the |
| 18 | floor and d | ance in, right? |
| 19 | Α. | Yes. |
| 20 | Q. | They have to have appropriate shoes; is |
| 21 | that correc | t? |
| 22 | А. | Yes. |
| 23 | Q. | What type of shoes do they have to have? |
| 24 | Α. | Heels. |
| 25 | Q. | That's stilettos? |

| 1 | Q. There is a certain image The Cheetah wants |
|----|--|
| 2 | their dancers to have, correct? |
| 3 | A. Correct. |
| 4 | Q. They want them to be considered properly |
| | |
| 5 | dressed, that sort of thing, correct? |
| 6 | A. Correct. |
| 7 | Q. If a dancer wears something to work that |
| 8 | management or the housemom feels is not up to their |
| 9 | standards, they would certainly tell her that is not |
| 10 | appropriate, correct? |
| 11 | A. Yes. |
| 12 | Q. That happens? |
| 13 | A. Yes. |
| 14 | Q. I am sure some of these girls do not know |
| 15 | how to what Cheetah expects in that regard, |
| 16 | correct? |
| 17 | A. Yes, sir. |
| 18 | Q. They buy all these things at their cost, |
| 19 | right? |
| 20 | A. Yes, sir. |
| 21 | Q. Now, the next category is called |
| 22 | scheduling and attendance, correct? |
| 23 | A. Yes. |
| 24 | Q. And under the first bullet point, if you |
| 25 | could could you read that first bullet point to me? |

| Г | |
|----|--|
| 1 | A. Yes. |
| 2 | Q. Now, Cheetah allows dancers to come extra |
| 3 | days, correct? |
| 4 | A. Yes. |
| 5 | Q. Cheetah's policy is a dancer can lose the |
| 6 | privilege of coming the extra days if she doesn't come |
| 7 | her scheduled days, right? |
| 8 | A. Yes. |
| 9 | Q. Like other jobs, Cheetah tries to |
| 10 | accommodate dancers if they have a hectic family life, |
| 11 | school schedule or something like that; is that |
| 12 | correct? |
| 13 | A. Yes. |
| 14 | Q. That's not atypical in the employment |
| 15 | context, is it? |
| 16 | MS. PAWLAK: Objection to form. |
| 17 | THE WITNESS: What do you mean? |
| 18 | Q. (By Mr. Dudley) You agree that lots of |
| 19 | places of employment will allow employees the time off |
| 20 | from work for certain family matters and things like |
| 21 | that. |
| 22 | MS. PAWLAK: Objection to form. |
| 23 | He can't testify about what other places |
| 24 | do. |
| 25 | THE WITNESS: I guess. |

vacation must also be made with the housemom. 1 2 Ο. Is that a true and accurate statement of what Cheetah's policy was at the time? 3 4 Α. Yes. 5 Ο. Now, if you could go down to the fourth bullet point and read that first sentence. 6 7 Α. If you cannot make your shift for a valid 8 reason, you must call in by 7:30 p.m. 9 And would you agree that Cheetah's policy Q. is that if you have a valid reason to miss work, you 10 11 must call by 7:30 p.m. and talk to a housemom about it? 12 1.3 Α. Yes. 14 0. Is it Cheetah's policy that failure to show up for your shift without calling is considered a 15 no show and will result in suspension or termination? 16 17 Is that their policy? 18 Α. No. 19 That's not their policy. Tell me how Q. Cheetah's policy differs from that. 20 21 Α. Failure to show up for your shift without 22 calling is considered a no show and will possibly result in suspension or termination. 23 The only difference you have with the 24 Q.

written policy here which is given to the dancers is

25

| 1 | A. Right. |
|----|--|
| 2 | Q. Read that second sentence, that last |
| 3 | sentence, bullet point 4, please. |
| 4 | A. If not, you must get your shift covered by |
| 5 | another entertainer who is not scheduled for that |
| 6 | shift. |
| 7 | Q. "Must" is in bold and underlined, right? |
| 8 | A. Right. |
| 9 | Q. That's basically telling a dancer she must |
| 10 | cover her shift if she does not have a valid reason to |
| 11 | not be at work, correct? |
| 12 | A. Correct. |
| 13 | Q. You have already testified that you were |
| 14 | aware that in order to find somebody to cover an |
| 15 | entertainer's shift they may have to pay a cover |
| 16 | charge to that entertainer, correct? |
| 17 | A. That they may have paid them, not that |
| 18 | they may have to. |
| 19 | Q. Well, if a housemom told an entertainer |
| 20 | you must get a cover and pay her for it, that's what |
| 21 | an entertainer would do, would she not? |
| 22 | MS. PAWLAK: Objection to form. |
| 23 | That's assuming a lot. I am not sure |
| 24 | Q. (By Mr. Dudley) Let me withdraw that |
| 25 | question. |

| 1 | He has testified they did not have to pay. |
|-----|---|
| 2 | MR. DUDLEY: Your objection is noted. I |
| 3 | think your speech is inappropriate. |
| 4 | MS. PAWLAK: Short one but |
| 5 | THE WITNESS: We have a sign up saying |
| 6 | that, you know, don't pay people to cover your |
| 7 | shift. |
| 8 | Q. (By Mr. Dudley) You are saying you have |
| 9 | something up saying that? |
| 10 | A. Yeah. |
| 11 | Q. Where is that? |
| 12 | A. It is in the dancers' dressing room and at |
| 13 | the entrance to the dressing room. |
| 14 | Q. How long has that been there? |
| .15 | A. I don't know. Awhile. |
| 16 | Q. We have asked for those kind of documents. |
| 17 | We haven't gotten them. I have litigated a number of |
| 18 | cases against Cheetah and I have never been provided |
| 19 | with anything like that. You say there is one? |
| 20 | A. Yep. |
| 21 | Q. I thought a minute ago you testified you |
| 22 | didn't even know that happened, like news to you that |
| 23 | could even be a possibility. |
| 24 | MS. PAWLAK: I think that |
| 25 | mischaracterizes. |

| 1 | Q. So it was last year |
|----|---|
| 2 | A. It hasn't been that long ago. |
| 3 | |
| | Q. It was last year or this year? |
| 4 | A. When I found out what was going on, that |
| 5 | girls were paying other girls to cover shifts. |
| 6 | Q. How did you find that out? |
| 7 | A. When one of the girls was collecting money |
| 8 | from more than one girl to cover her shift and not |
| 9 | showing up. |
| 10 | Q. If you could, go down to the last bullet |
| 11 | point of the scheduling and attendance rules for |
| 12 | Cheetah, and read that first sentence, please. |
| 13 | A. Whenever you work scheduled or extra, you |
| 14 | must be at work no later than 7:30 p.m. and ready for |
| 15 | walkout at 8:00. |
| 16 | Q. Is that Cheetah's policy? |
| 17 | A. When? |
| 18 | Q. Is that an accurate statement of Cheetah's |
| 19 | policy, what you just read? |
| 20 | A. What time period? |
| 21 | Q. Well, I think we have already established |
| 22 | that this was not used after well, let me ask you |
| 23 | this, how has that changed over the course of you |
| 24 | being a general manager? How has that provision |
| 25 | changed? |

| 1 | Q. You close at 3:00? |
|------------|---|
| 2 | A. You have 30 minutes to get everyone out of |
| 3 | the building. |
| 4 | Q. And just to make sure here, the night |
| 5 | shift is 8:00 p.m. to 2:30 a.m. now, right? |
| б | A. Yes. |
| 7 | Q. And during the period of time this was in |
| 8 | effect, the night shift was 8:00 p.m. to 2:30 a.m. or |
| 9 | 3:00 a.m.? |
| 10 | A. It has been 2:30 for ten years. |
| 11 | Q. Is that what you testified to in 2015? |
| 12 | A. I believe so. But depending on what you |
| 13 | consider I was under the impression from the city |
| 14 | that it was 3:00 o'clock. But what it is and the |
| 1 5 | reality, it is 2:30 and you have 30 minutes to get |
| 16 | everyone out of the building. No more drinks can be |
| 17 | served and everything pretty much stops at 2:30. |
| 18 | Q. Is this something you learned recently? |
| 19 | A. No. Well, it was a year ago. |
| 20 | Q. Now, if you were late when this policy was |
| 21 | in effect, you were fined; is that correct? |
| 22 | A. You may have been fined. |
| 23 | Q. Read that second sentence to me, if you |
| 24 | could. |
| 25 | A. If you are late or miss walkout you will |

| 1 | use them for spreading the love, tipping the girls. |
|----|--|
| 2 | Q. But as I understood it from your prior |
| 3 | testimony is that those fines did not go on the books |
| 4 | at Cheetah. |
| 5 | A. Correct. |
| 6 | Q. There were no records of those fines. |
| 7 | A. Correct. |
| 8 | Q. Now, the first lawsuit that entertainers |
| 9 | filed against Cheetah was back in 2013 and from 2013 |
| 10 | up until April the 9th of 2016 when you stopped that |
| 11 | process, did you take any action, start recording what |
| 12 | those late fines were? |
| 13 | A. No. |
| 14 | Q. You didn't keep records even though you |
| 15 | knew entertainers were asking for that as a portion of |
| 16 | their damages, correct? |
| 17 | A. Correct. |
| 18 | Q. Do you understand that the Fair Labor |
| 19 | Standards Act requires you to keep proper records of |
| 20 | deductions from employee's pay? Do you understand |
| 21 | that? |
| 22 | MS. PAWLAK: Object as to form. |
| 23 | He is not going to answer as to the legal |
| 24 | conclusions. |
| 25 | THE WITNESS: I don't know. |

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|----|--|
| 1 | A. No. |
| 2 | Q. Go to the next page. That category is |
| 3 | called Walkout at the top. This is something that |
| 4 | Cheetah no longer does. |
| 5 | A. Correct. |
| 6 | Q. When did they stop doing that? |
| 7 | A. Earlier this year. |
| 8 | Q. Why did they stop doing it? |
| 9 | A. Because it was counterproductive. |
| 10 | Q. Well, until earlier this year, tell me how |
| 11 | the walkout process worked. |
| 12 | A. The DJ would announce that we were doing |
| 13 | the walkout. The customers could get two-for-one |
| 14 | table dances and all the girls would go and put an |
| 15 | evening gown on and be introduced, have their names |
| 16 | introduced while they came down from the main stage to |
| 17 | the side stages. |
| 18 | Q. And how long would that process take? |
| 19 | A. Probably 15, 20 minutes. |
| 20 | Q. The girl would be the entertainer goes |
| 21 | in the back, they all get dressed, right? |
| 22 | A. Right. |
| 23 | Q. In gowns? |
| 24 | A. Yes. |
| 25 | Q. Black gowns? |

| 1 | A. Right. |
|----|--|
| 2 | Q. There are certain rules about how the |
| 3 | walkout is done. For example, the girls are not |
| 4 | allowed to talk to each other, right? |
| 5 | A. Yes. |
| 6 | Q. Supposed to smile. |
| 7 | A. Yes. |
| 8 | Q. I had a dancer tell me she was sent home |
| 9 | one time because she didn't smile on stage. Is that |
| 10 | something that happened at Cheetah occasionally? |
| 11 | A. It is possible. |
| 12 | Q. And they are required to everybody is |
| 13 | required to stay out there until those two songs are |
| 14 | done then they go about their business, right? |
| 15 | A. No. If they don't get picked, they can |
| 16 | get off the stage. |
| 17 | Q. The next category that Cheetah has in its |
| 18 | guidelines is table dancing. That's the type of |
| 19 | dancing that is done really everywhere but stage and |
| 20 | VIP. |
| 21 | A. Let me read it. |
| 22 | Okay. What was the question? |
| 23 | Q. Is that dancing that is really done |
| 24 | everywhere but well, it says it includes the stage |
| 25 | top. Can you kind of explain that to me? You are |

| 1 | asking for all the money in the end. |
|----|---|
| 2 | Q. Then the next sentence. |
| 3 | A. This may avoid any discrepancies |
| 4 | concerning how much money is owed to you. |
| 5 | Q. Based upon those two sentences, would you |
| 6 | agree the statement that the monies that an |
| 7 | entertainer gets from table dancing belongs to the |
| 8 | entertainer? |
| 9 | A. Yes. |
| 10 | Q. In fact, it expressly states they should |
| 11 | avoid discrepancies for money owed to them. |
| 12 | A. Yes. |
| 13 | Q. That's not considered Cheetah's money by |
| 14 | Cheetah. |
| 15 | A. No. |
| 16 | Q. The fifth bullet point, I think, is |
| 17 | there you tell me if I am wrong to let |
| 18 | entertainers know that dancing at the Cheetah is more |
| 19 | conservative than a lot of other clubs. |
| 20 | A. Yes. |
| 21 | Q. That goes with the image of Cheetah |
| 22 | wanting to be more sophisticated, correct? |
| 23 | A. Correct. |
| 24 | Q. It also attempts to comply with the law, |
| 25 | correct? |

| 1 | on both shifts right now. |
|----|--|
| 2 | Q. It is one or the other. |
| 3 | A. Yes. |
| 4 | Q. Cheetah's rule for stage dancing is that |
| 5 | customer has to tip you \$5 before you take your top |
| 6 | off, \$10 before you take your bottoms off, right? |
| 7 | A. Yes. |
| 8 | Q. Girls are required to stage dance unless |
| 9 | they are in VIP, correct? |
| 10 | A. Yes. |
| 11 | Q. And how long would you say a stage set |
| 12 | lasts? |
| 13 | A. Ten to 15 minutes. |
| 14 | Q. And how often does an entertainer do a |
| 15 | stage set? |
| 16 | A. That would be about once an hour. |
| 17 | Q. And that would also depend on the number |
| 18 | of girls, right? |
| 19 | A. Right. |
| 20 | Q. But you could say typically it is an hour |
| 21 | or less? |
| 22 | A. Typically. |
| 23 | Q. So over the course of a seven- or |
| 24 | eight-hour shift, your typical entertainer would do |
| 25 | that at least seven or eight times. |

| 1 | Α. | Well, just try to raise the bar. |
|----|--------------|--|
| 2 | | MR. DUDLEY: Can you answer my question. |
| 3 | | (The record was read by the reporter.) |
| 4 | | THE WITNESS: Correct. |
| 5 | Q. | (By Mr. Dudley) And there are rules when |
| 6 | they are fi | nished with dancing they have to get |
| 7 | dressed on | the stage before they can leave, correct? |
| 8 | A . | Yes. |
| 9 | Q. | They have to wait for another dancer to |
| 10 | replace the | m, correct? |
| 11 | A. | Yes. |
| 12 | Q. | There is a good reason for that, business |
| 13 | reason, tha | t is that you always want there to be |
| 14 | enough girl | s dancing on the DJ stage, right? |
| 15 | Α. | Right. |
| 16 | Q. | It is Cheetah's policy to always have nude |
| 17 | dancers out | there dancing on the stage, right? |
| 18 | A. | Right. |
| 19 | Q. | That's what draws in business, right? |
| 20 | Α. | Right. |
| 21 | Q. | And there are rules about what the girls |
| 22 | do when the | ey are on stage, such as participating in |
| 23 | the rotation | on, right? |
| 24 | Α. | Yes. |
| 25 | Q. | They can't stand in the same place, |

| 1. | (Recess from 12:18 p.m. to 1:07 p.m.) |
|-----|--|
| 2 | Q. (By Mr. Dudley) If we could go to Page 5 |
| 3 | of the Night Shift Entertainer Orientation and |
| 4 | Guidelines. |
| 5 | These are rules at the top regarding |
| 6 | executive room; is that correct? |
| 7 | A. Yes. |
| 8 | Q. And Cheetah's rules are that an |
| 9 | entertainer must be invited into the executive room. |
| 10 | A. Yes. |
| 11. | Q. And how do things operate from the |
| 12 | executive room as opposed to the rest of the or the |
| 13 | floor, I guess, what you call the main room. |
| 14 | A. Yes. Customers pay \$25 to get in there |
| 15 | and it is there's not stages there is a little |
| 16 | stage. But we don't have the stage rotation like it |
| 17 | is in the main room. There is different music in |
| 18 | there and it is more room that the girls will check in |
| 19 | with the customer and do an hourly. But some girls do |
| 20 | table dances in there. |
| 21 | Q. Are most girls checked into the room at an |
| 22 | hourly rate when they are in the executive room? |
| 23 | A. Say for the most part. |
| 24 | Q. Does Cheetah do revues any longer? |
| 25 | A. Walkout revues? |

| 1 | A. | They are not supposed to. Some of them |
|----|--------------|--|
| 2 | do. | |
| 3 | Q. | Well, if you could read the third sentence |
| 4 | of bullet po | int 3. |
| 5 | Α. | Entertainers may charge up to \$300 per |
| 6 | hour, but so | metimes on slow nights a girl may cut a |
| 7 | deal. | |
| 8 | Q. | Is that an accurate statement of Cheetah's |
| 9 | policy? | |
| 10 | Α. | No. |
| 11 | Q. | So you say the difference is they are not |
| 12 | supposed to | negotiate that rate? |
| 13 | A. | Right. |
| 14 | Q. | It would be an accurate statement that |
| 15 | Cheetah cont | crols the hourly rate the girl can charge. |
| 16 | A. | Yes. |
| 17 | Q. | If you go down to the fifth bullet point. |
| 18 | Α. | Okay. |
| 19 | Q. | If you could read that first sentence. |
| 20 | Α. | Make sure that your customer understands |
| 21 | and agrees t | to pay you hourly. |
| 22 | Q. | Is that a true and correct statement of |
| 23 | the Cheetah | 's policy? |
| 24 | Α. | Yes. |
| 25 | Q. | Would you agree with the statement that |

| 1 | MS. PAWLAK: Objection to form. |
|------------|--|
| 2 | I don't think he can speculate or state. |
| 3 | He has said he doesn't know. |
| 4 | THE WITNESS: Yeah. I don't know that, |
| 5 | how you could. |
| 6 | Q. (By Mr. Dudley) You testified you don't |
| 7 | have records. |
| 8 | A. Right. |
| 9 | Q. Do you have any opinion as to the average |
| 10 | number of check-ins by a Cheetah entertainer? |
| 11 | A. I could only guess. |
| 12 | Q. What would your guess be? |
| 13 | MS. PAWLAK: Objection to form. |
| 14 | THE WITNESS: Two. |
| 1 5 | Q. (By Mr. Dudley) Now, what if somebody was |
| 16 | the type of entertainer that stayed in VIP a lot, made |
| 17 | a lot of money back in VIP. What do you think would |
| 18 | be that sort of entertainer's average number of |
| 19 | check-ins per shift? |
| 20 | A. Maybe three or four. |
| 21 | Q. I want to ask you whether the floormen |
| 22 | keep records of this. |
| 23 | A. Do the floormen keep records? Yeah. For |
| 24 | their use on a nightly basis, who is checked in and |
| 25 | checked out. |

| 1 | at that point. It made it easier. The \$10 was to try | | |
|----|---|--|--|
| 2 | to get them to make sure that they were doing their | | |
| 3 | sets and not just saying they were checked in and | | |
| 4 | avoiding doing their stage sets. | | |
| 5 | Q. Is there a line item on Cheetah's | | |
| 6 | financial statements that would indicate the amount | | |
| 7 | paid as VIP check-in fees? | | |
| 8 | A. No. | | |
| 9 | Q. Tell me how those fees could be accounted | | |
| 10 | for. | | |
| 11 | A. The same as the fines. | | |
| 12 | Q. How is that? | | |
| 13 | A. They would go to me. | | |
| 14 | Q. So you were given cash each night? | | |
| 15 | A. Yeah. | | |
| 16 | Q. From the floormen? | | |
| 17 | A. From the housemom. It was the next | | |
| 18 | morning I would get it, the next day. | | |
| 19 | Q. So the housemom would collect the VIP | | |
| 20 | check-in fees and give them to you the next morning? | | |
| 21 | A. Yes. They would be left in an envelope. | | |
| 22 | Q. What did you do with the money? | | |
| 23 | A. I would use that to tip the girls on stage | | |
| 24 | and slow nights to get all the girls dancing and try | | |
| 25 | to get the excitement and energy building. | | |

| 1 | A. Yes. |
|-----|---|
| 2 | Q. And again, if you go to the next sentence, |
| 3 | it is company policy that you get your money upfront, |
| 4. | that would refer to the hourly rate that the customer |
| 5 | paid directly to the entertainer, correct? |
| 6 | A. Correct. |
| 7 | Q. If you go to the Cheetah Buck section of |
| 8 | the employer guidelines, I think this portion of the |
| 9 | rules defines what Cheetah Bucks are and how they |
| 10. | should be handled; is that correct? |
| 11 | A. Yes. |
| 12 | Q. Could you explain in your words what a |
| 13 | Cheetah Buck is. |
| 14 | A. It is like a gift certificate. A customer |
| 15 | can use a credit card and receive Cheetah Bucks and |
| 16 | use them for whatever they want. |
| 17 | Q. So it is something available if a customer |
| 18 | does not have cash or chooses not to use cash. |
| 19 | A. Correct. |
| 20 | Q. And Cheetah's policy allows the customer |
| 21 | to purchase Cheetah Bucks from Cheetah with a |
| 22 | surcharge of 10 percent, correct? |
| 23 | A. Yes. |
| 24 | Q. Then they get the dollar value of whatever |
| 25 | they are purchasing, correct? |

| 1 | not write the guidelines you are looking at. | | |
|----|---|--|--|
| 2 | Q. (By Mr. Dudley) What do you mean by | | |
| 3 | customary? | | |
| 4 | A. Customary is like people customarily tip | | |
| 5 | the girl at the front door with they walk in. She has | | |
| 6 | a tip jar. People customarily put money in the tip | | |
| 7 | jar when they buy coffee. Not everyone does it, but | | |
| 8 | it is customary. | | |
| 9 | Q. Let me understand what you are saying | | |
| 10 | because the rules say what so far as the 1 or 2 | | |
| 11 | percent? | | |
| 12 | A. The rules say it is customary to tip at | | |
| 13 | least 1 to 2 percent. | | |
| 14 | Q. Are you now saying that's not the rule? | | |
| 15 | MS. PAWLAK: Objection. | | |
| 16 | THE WITNESS: I didn't write that rule. | | |
| 17 | Q. (By Mr. Dudley) Regardless of whether you | | |
| 18 | wrote it or not, is that the rule? | | |
| 19 | MS. PAWLAK: Objection to form. | | |
| 20 | THE WITNESS: This guideline says it is | | |
| 21 | customary to tip at least 1 to 2 percent. That's | | |
| 22 | what it says. | | |
| 23 | Q. (By Mr. Dudley) And what was Cheetah's | | |
| 24 | understanding of that rule? What was an entertainer | | |
| 25 | supposed to do? | | |

| 1 | Q. And you can understand how an entertainer | |
|----|---|---|
| 2 | would think that she is supposed to tip 1 or 2 | |
| 3 | percent, right? | |
| 4 | MS. PAWLAK: Objection to form. | |
| 5. | THE WITNESS: I can't understand what an | |
| 6 | entertainer will think. | |
| 7 | Q. (By Mr. Dudley) You don't think your | |
| 8 | guidelines are some indicator of what the entertainer | |
| 9 | ought to think? | |
| 10 | MS. PAWLAK: Objection to form. | |
| 11 | THE WITNESS: No. | |
| 12 | Q. (By Mr. Dudley) Do you have any records | i |
| 13 | of tips received by Cheetah Buck girls from | |
| 14 | entertainers? | |
| 15 | A. No. | ļ |
| 16 | Q. Have you made any efforts to maintain | |
| 17 | those records since, say, 2011? | |
| 18 | A. No. | |
| 19 | Q. Do you know of anyone that would know | |
| 20 | those amounts? | |
| 21 | A. No. | |
| 22 | Q. Do you know how Cheetah Buck girls treat | |
| 23 | those tips? I am sorry. Yeah. Cheetah Buck girls | |
| 24 | treat those tips. | |
| 25 | MS. PAWLAK: Objection to form. | |

```
point, is it?
1
2
                 No.
                      They are in the process of getting
3
    the customers out.
4
         Q.
                 Aren't dancers still dancing and people
5
    still drinking at that point in time?
                 MS. PAWLAK: At 2:30?
6
7
                 MR. DUDLEY:
                              Yes.
8
                 THE WITNESS: They are finishing up.
                 (By Mr. Dudley) It is last call at 2:30?
9
         Q.
                 Right.
10
         Α.
                 If somebody buys a drink at 2:30, they can
11
          Ο.
    finish that drink until 3:00, right?
12
                 They have to be out of the building at
13
         Α.
    3:00.
1.4
                 You are not going to -- for example, if an
15
          Q.
    entertainer who is dancing for somebody at 2:30, that
16
    customer is paying that entertainer, you are not going
17
18
    to run that customer off until 3:30, right?
                 Until when?
19
          Α.
20
          Q.
                 I am sorry, 3:00.
                 We are going to start getting them out at
21
          Α.
22
    quarter of, ten of. They have to be out of the
23
    building at 3:00.
24
          Q.
                 Even if the customer is paying for
25
    services?
```

| 1 | Q. Have you ever seen anybody there after |
|-----|--|
| 2 | 4:00? |
| 3 | A. Not that I can recall, other than |
| 4 | employees cleaning up. Bartenders. Kitchen people. |
| 5 | Q. Have you spoken with housemoms and |
| . 6 | floormen and the people involved in the tipout process |
| 7 | to find out how long it takes for entertainers to go |
| 8 | through that process? |
| 9 | A. No. |
| 10 | Q. Have you spoken with those same people |
| 11 | about how late that process may last per shift? |
| 12 | A. No. |
| 13 | Q. Have you done anything to maintain records |
| 14 | for situations where an entertainer may be there later |
| 15 | than 3:00 o'clock? |
| 16 | MS. PAWLAK: Objection to form. |
| 17 | It assumes facts that are not in evidence |
| 18 | at this point. |
| 19 | THE WITNESS: The entertainers clock out |
| 20 | when they leave. |
| 21 | Q. (By Mr. Dudley) Well, they do now. But |
| 22 | they didn't before April 2016, right? |
| 23 | A. They signed out when they left prior to |
| 24 | that. |
| 25 | Q. Well, you correct me if I am wrong. But I |

| 1 | A. After the checkout process. |
|----|--|
| 2 | Q. Includes the time spent going through the |
| 3 | checkout process, correct? |
| 4 | A. Yes. |
| 5 | Q. Cheetah has videos that are on all the |
| 6 | time, right? Cameras, I am sorry. |
| 7 | A. Security cameras? |
| 8 | Q. Yes. |
| 9 | A. Yes. |
| 10 | Q. Do those videos indicate when dancers |
| 11 | left? |
| 12 | A. Yeah. There would be a camera that would |
| 13 | show that. |
| 14 | Q. And how long are those videos saved? |
| 15 | A. It is a hard drive so it overwrites |
| 16 | itself. I think they last a few days. Depends on the |
| 17 | amount of activity. Anywhere from a few days to a |
| 18 | week. |
| 19 | Q. That is something that Cheetah could have |
| 20 | preserved, correct? |
| 21 | MS. PAWLAK: Objection to form. |
| 22 | THE WITNESS: I am not a technician, but I |
| 23 | guess so. |
| 24 | Q. (By Mr. Dudley) And that's something we |
| 25 | could use if records existed to indicate when |

| 1 | during the checkout process? | |
|----|--|--|
| 2 | A. Why did she previously or why does she | |
| 3 | now? | |
| 4 | Q. When are you saying that stopped | |
| 5 | happening? | |
| 6 | A. No. There is no didn't you say | |
| 7 | something about some sort of form or something? | |
| 8 | Q. Let's look at your rules. If you go to | |
| 9 | the first bullet point under Checkout, says, Checkouts | |
| 10 | are done with the housemom and should be completed | |
| 11 | once you are cleared to go home for the night. | |
| 12 | Does it say that? | |
| 13 | A. Yes. | |
| 14 | Q. Is that Cheetah's policy? | |
| 15 | A. Yes. | |
| 16 | Q. Why is the entertainer going to the | |
| 17 | housemom as part of the checkout process? What are | |
| 18 | they doing with the housemom? | |
| 19 | A. Telling them they are leaving. | |
| 20 | Q. And tipping them? | |
| 21 | A. If they want. | |
| 22 | Q. Wouldn't that kind of indicate to you that | |
| 23 | that might be part of the process? | |
| 24 | MS. PAWLAK: Objection to form. | |
| 25 | THE WITNESS: No. But it is certainly | |

| ſ | | |
|----|---|--|
| 1 | think it is required? Is that what you are saying? | |
| 2 | A. Yes. That's what I am saying. | |
| 3 | Q. Does it happen? | |
| 4 | A. Does it happen, yeah. Is it required, no. | |
| 5 | Q. Okay. | |
| 6 | A. I can clarify the first one now. That's | |
| 7 | for their with the housemom for their VIP sessions. | |
| 8 | That's why they check out with the housemom. | |
| 9 | Q. That's it? | |
| 10 | A. Yeah. | |
| 11 | Q. They don't pay housemoms tipouts, either? | |
| 12 | A. If they want to, they do. | |
| 13 | Q. Would you say it is customary around | |
| 14 | The Cheetah for an entertainer to tip out the | |
| 15 | housemom? | |
| 16 | A. Probably. | |
| 17 | Q. Probably. Yes or no? | |
| 18 | MS. PAWLAK: Objection to form. | |
| 19 | THE WITNESS: Probably. | |
| 20 | Q. (By Mr. Dudley) I understand for purposes | |
| 21 | of this you are saying it is not required. But you | |
| 22 | are not denying that it happens, right? | |
| 23 | A. Correct. | |
| 24 | Q. What are all these stamps they have to get | |
| 25 | as part of the checkout process? | |

| 1 | A. I don't remember. |
|----|---|
| 2 | Q. It was a laminated form indicating what |
| İ | |
| 3 | the entertainers' obligations were to the DJ; is that |
| 4 | not true? |
| 5 | A. Oh, DJ, yes. |
| 6 | Q. Do you remember what that form said? |
| 7 | A. It had dollar amounts, I think, on it, and |
| 8 | how much to tip out based on how much you made. |
| 9 | Q. Do you remember what they were? |
| 10 | A. I don't. |
| 11 | Q. Do you remember the document said it is a |
| 12 | minimum of 5 percent? Do you remember that? |
| 13 | MS. PAWLAK: Objection to form. |
| 14 | THE WITNESS: I do not. |
| 15 | (Plaintiff's Exhibit 3 was marked for |
| 16 | identification.) |
| 17 | Q. (By Mr. Dudley) I don't have another |
| 18 | copy. You will have to share that one. |
| 19 | Is that the DJ tipout sheet we were |
| 20 | talking about? |
| 21 | A. Yes. |
| 22 | Q. Could you read the top part of it? Tell |
| 23 | me what that says. |
| 24 | A. DJ tipout is minimum 5 percent. |
| 25 | Q. Is there any confusion to you about what |

| 1 | guidelines under the DJ tipout bullet point expressly |
|----|--|
| 2 | states that there is a tipping chart in the housemoms' |
| 3 | desk if you are not sure what you should tip, correct? |
| 4 | A. Correct. |
| 5 | Q. And that was what was told to entertainers |
| 6 | as far as you know by the housemoms. |
| 7 | A. Yes. |
| 8 | Q. Is there any other reason for an |
| 9 | entertainer to go see the DJ at the end of the night |
| 10 | other than to tip him out? |
| 11 | A. No. |
| 12 | Q. If you go to the next bullet point on the |
| 13 | next page, Page 8, says housemom tipout. Could you |
| 14 | read that next sentence, please. |
| 15 | A. Your next stop will be the housemoms' desk |
| 16 | to pay your fees, if any. Once finished it is |
| 17 | customary to tip your housemom. |
| 18 | Q. So after the entertainer goes to the DJ, |
| 19 | she is supposed to go to the housemom and pay her |
| 20 | fees; is that correct? |
| 21 | A. Yes. |
| 22 | Q. Did you understand that it was customary |
| 23 | at Cheetah for entertainers to tip out the housemom at |
| 24 | the end of their shifts? |
| 25 | A. Yes. |

| 1 | A. Yes. | |
|----|---|--|
| 2 | Q. Housemoms are responsible for telling them | |
| 3 | what Cheetah's policies are. | |
| 4 | A. Yes. | |
| 5 | Q. Are there any records of what was paid to | |
| 6 | the housemom as a tipout? | |
| 7 | A. No. | |
| 8 | Q. Are there any records of what was paid to | |
| 9 | the DJ as a tipout? | |
| 10 | A. No. | |
| 11 | Q. Has Cheetah taken any efforts since 2012 | |
| 12 | to keep track how much an entertainer paid a DJ per | |
| 13 | shift? | |
| 14 | A. No. | |
| 15 | MS. PAWLAK: Objection to form. | |
| 16 | Q. (By Mr. Dudley) Has Cheetah to your | |
| 17 | knowledge taken any steps to determine how much an | |
| 18 | entertainer paid to the housemom per shift? | |
| 19 | MS. PAWLAK: Objection to form. | |
| 20 | THE WITNESS: No. | |
| 21 | Q. (By Mr. Dudley) Go to the next bullet | |
| 22 | point. It says Floormen Tipout. Could you read that | |
| 23 | sentence, please? | |
| 24 | A. There is one designated floorman who will | |
| 25 | take the tipout for all of them. | |

| Γ | | |
|----|---|--|
| 1 | A. | No. Just the Breathalyzer receipt. |
| 2 | Q. | That is shown to the valet? |
| 3 | Α. | That she can drive. |
| 4 | Q. | Are there any records of what the |
| 5 | entertainers | s tip the floormen? |
| 6 | Α. | No. |
| 7 | Q. | Has Cheetah undertaken any efforts since |
| 8 | 2012 to keep | o track of what entertainers pay floormen |
| 9 | per shift in tipouts? | |
| 10 | | MS. PAWLAK: Objection to form. |
| 11 | | THE WITNESS: No. |
| 12 | Q. | (By Mr. Dudley) Do housemoms, floormen, |
| 13 | or DJs utilize a tip credit at Cheetah? | |
| 14 | Α. | No. |
| 15 | Q. | Housemom or the floorman does the |
| 16 | Breathalyze | r? |
| 17 | A. | Yes. The floorman. |
| 18 | Q. | Floorman? |
| 19 | Α. | Yeah. |
| 20 | Q. | Entertainers are not allowed to drive home |
| 21 | if they Bre | athalyze more than .07? |
| 22 | Α. | Correct. |
| 23 | Q. | That is Cheetah's policy? |
| 24 | А. | Yes. |
| 25 | Q. | If a Cheetah entertainer drives to work, |

| Γ | | |
|-----|-------------|--|
| 1 | Q. | Who owns that property? |
| 2 | A. | Who owns the property? |
| 3 | Q. | Yeah. |
| 4 | Α. | Trac-Eric. |
| 5 | Q. | Is that somebody affiliated with Cheetah? |
| 6 | | MS. PAWLAK: Objection to form. |
| 7 | | THE WITNESS: That's the property owner. |
| 8 | Q. | (By Mr. Dudley) Does Cheetah lease the |
| 9 | property fr | rom this person? |
| 10 | Α. | Yes. |
| 11 | Q. | Cheetah has hired a valet company to park |
| 12 | the cars? | |
| 13 | | MS. PAWLAK: Objection to form. |
| 14 | | THE WITNESS: The valet company pays us a |
| 15 | fee. | We subcontract the valet service out. |
| 16 | Q. | (By Mr. Dudley) They pay Cheetah? |
| 17 | Α. | Right. |
| 1.8 | Q. | Is that a fee based upon the number of |
| 19 | cars? | |
| 20 | Α. | No. |
| 21 | Q. | It is just a flat rate. |
| 22 | Α. | Yes. |
| 23 | Q. | And then an entertainer pays the valet |
| 24 | company for | the parking or do they pay Cheetah for the |
| 25 | parking? | |

1.0

| - 1 | |
|-----|---|
| | A. Because in the terms of our agreement with |
| | the valet company they are they control all parking |
| | on our premises for the amount that they pay us every |
| | month. |
| | Q. Did you try to enter into a lease whereby |
| | the entertainers would not have to pay for parking? |
| | A. No. |
| | Q. Do you pay for parking? |
| | A. Yes. |
| | Q. Could you have negotiated a deal where you |
| | didn't have to pay for parking? |
| | MS. PAWLAK: Objection to form. |
| | You are asking him to assume what the |
| | valet company would have negotiated. |
| | THE WITNESS: I don't know. |
| | Q. (By Mr. Dudley) I don't know what they |
| ji | would have done. You could, couldn't you? |
| 1 | A. I guess if I wanted to renegotiate the |
|) | lease I could do anything I want. |
|) | Q. Would you agree with the statement your |
| - | salary you are paid a salary, right? |
| ? | A. Yes. |
| } | Q. Your salary is not reduced below the |
| Ę | minimum wage by paying a parking fee, okay? |
| 5 | MS. PAWLAK: Objection to form. |

| - 1 | | |
|-----|--------------|--|
| 1 | Atlanta law | about contact to overlap that. |
| 2 | Q. | Cheetah does not allow its entertainers to |
| 3 | chew gum on | the floor, correct? |
| 4 | А. | Correct. |
| 5 | Q. | There is a business reason for that. It |
| 6 | doesn't look | good and it doesn't fit with Cheetah's |
| 7 | image, does | it? |
| 8 | А. | Correct. |
| 9 | Q. | Same goes for drinks or cigarettes on the |
| 10 | floor, right | z? |
| 11 | Α. | Yes, sir. |
| 12 | Q. | You don't want your dancers smoking while |
| 13 | they are on | stage. It is just not appropriate, is it? |
| 14 | Α. | Right. |
| 15 | Q. | It doesn't fit Cheetah's image, does it? |
| 16 | Α. | No. |
| 17 | Q. | Is there a reason why entertainers are not |
| 18 | permitted to | o drink straight shots of alcohol? |
| 19 | Α. | Because if they do that, there is a good |
| 20 | chance they | are going to get intoxicated and just be a |
| 21 | mess. | |
| 22 | Q. | Cheetah has a policy where they allow |
| 23 | entertainer | s to drink; is that correct? |
| 24 | A. | Yes. |
| 25 | Q. | Does that policy exist because customers |

| 1 | Q. | And that's because the customer doesn't |
|----|--------------|---|
| 2 | want to hear | about that kind of stuff, right? |
| 3 | Α. | Right. |
| 4 | Q. | It is a good business decision to allow |
| 5 | the custome: | to come in and not hear about other |
| 6 | people's pro | oblems, right? |
| 7 | Α. | Right. |
| 8 | Q. | If you violate that policy, you can be |
| 9 | subject to | discipline which under the express terms of |
| 10 | your policy | here says termination; is that correct? |
| 11 | А. | Yes. |
| 12 | Q. | Cheetah also has a policy they don't allow |
| 13 | entertainer | s to discuss club business or other |
| 14 | people's pe | rsonal business with customers, correct? |
| 15 | Α. | Right. |
| 16 | Q. | Cheetah has a policy where they don't like |
| 17 | entertainer | s to come in when they are not working, |
| 18 | right? | |
| 19 | A. | Right. |
| 20 | Q. | Why is that? |
| 21 | A. | We just don't want people in there when |
| 22 | they are no | t working. |
| 23 | Q. | But is there a business reason for that, |
| 24 | though? | - |
| 25 | Α. | Might be some confusion as to who is |

| 1 | Q. Die | d you make any other changes to the |
|-----|----------------|--|
| 2 | rules back in | October, November of 2015? |
| 3 | A. I | am not sure. I remember these |
| 4 | specifically. | |
| - 5 | Q. Di | d you make any changes to the rules |
| 6 | after that per | iod of time up until April the 9th, |
| 7 | 2016? | • |
| 8 | A. I | don't recall for sure. |
| 9 | Q. Af | ter April 9th, 2016, you created or |
| 10 | Cheetah create | d a new document; is that right? |
| 11 | A. Ye | s. |
| 12 | Q. Do | you have a copy of that document? |
| 13 | A. No | t on me but yes. |
| 14 | Q. Yo | u have it, Cheetah has one? |
| 15 | A. Ye | s. |
| 1.6 | Q. Th | at they can produce to me. |
| 17 | A. Ye | s. |
| 18 | Q. Th | ey have a copy of the policy that was in |
| 19 | effect between | November 2015 and April 2016, right? |
| 20 | A. Th | ey should. |
| 21 | Q. Ar | e there any other written policies I |
| 22 | need to be awa | re of? |
| 23 | A. No | t that I know of. |
| 24 | Q. If | you would, turn to Bates Stamp No. 122 |
| 25 | in Exhibit 1, | I believe. The one on top, Exhibit 2. |

| | | · |
|----|-------------|--|
| 1 | it, correct | ? |
| 2 | Α. | No. |
| 3 | | MS. PAWLAK: Objection to form. |
| 4 | Q. | (By Mr. Dudley) What does it say? |
| 5 | Α. | It says that they understand the policies |
| 6 | which is th | is document. |
| 7 | | MS. PAWLAK: Referring to the Exhibit 1. |
| 8 | | THE WITNESS: Exhibit 1. |
| 9 | Q. | (By Mr. Dudley) We are saying the same |
| 10 | thing. | |
| 11 | A. | Well, you said the guidelines which leads |
| 12 | me to belie | ve this. |
| 13 | Q. | What I am saying to you Mr. Braglia, I |
| 14 | am not tryi | ng to confuse you. I am very familiar with |
| 15 | these docum | nents. |
| 16 | Α. | Okay. |
| 17 | Q. | I know this also existed with a prior set |
| 18 | of rules, t | the guidelines we have been going through. |
| 19 | It is a sim | milar document that was used by Cheetah, did |
| 20 | they not? | |
| 21 | Α. | There was never a signed document to refer |
| 22 | to the guid | delines. |
| 23 | Q. | Are you saying the guidelines are a |
| 24 | separate do | ocument than your contractor entertainer |
| 25 | policy? | |

| 1 | Q. (By Mr. Dudley) Just yes or no. Is this |
|----|--|
| 2 | the form that entertainers signed indicating that they |
| 3 | received the guidelines we just went over? |
| 4 | MS. PAWLAK: Objection to form. |
| 5 | The form states |
| 6 | MR. DUDLEY: Look, I appreciate |
| 7 | MS. PAWLAK: But you are trying to |
| 8 | confluse |
| 9 | MR. DUDLEY: We can go off the record if |
| 10 | you want to and talk. I don't want my deposition |
| 11 | with your testimony. |
| 12 | MS. PAWLAK: You can ask the question |
| 13 | again. But you are intentionally trying to |
| 14 | MR. DUDLEY: No, I am not. |
| 15 | MS. PAWLAK: Yes, you are. |
| 16 | MR. DUDLEY: Absolutely not. |
| 17 | MS. PAWLAK: You were just referring to |
| 18 | the guidelines we just looked at when this |
| 19 | document clearly says The Dos and Don'ts for |
| 20 | Dancing, Guidelines for Entertainers at the |
| 21 | Cheetah Lounge. And you have that document |
| 22 | attached to your Exhibit 1. |
| 23 | So I think you are intentionally trying to |
| 24 | confuse the record. |
| 25 | Q. (By Mr. Dudley) Mr. Braglia, can you show |

| 1 | MS. PAWLAK: I am going to object again. |
|----|---|
| 2 | You are misstating what this document |
| 3 | says. |
| 4 | Read the document, Jack. The Dos and |
| 5 | Don'ts of Dancing. |
| 6 | THE WITNESS: Right. |
| 7 | MS. PAWLAK: Now look at the rest of the |
| 8 | exhibit. |
| 9 | THE WITNESS: This refers to City of |
| 10 | Atlanta laws which is No. 2 and the Dos and |
| 11 | Don'ts of Dancing because No. 1, By signing this, |
| 12 | I acknowledge I received, read, and understand |
| 13 | the following documents. |
| 14 | Q. (By Mr. Dudley) How long has The Dos and |
| 15 | Don'ts of Dancing been around? |
| 16 | A. In some form for a long time. 20 years, |
| 17 | 30 years. |
| 18 | Q. As you recall, there is no official |
| 19 | receipt form used for Exhibit 2, correct? |
| 20 | A. No. Because there was no it was never |
| 21 | given. |
| 22 | Q. Is there any particular reason why it |
| 23 | needs to be returned to the housemoms' desk? |
| 24 | A. Obviously because they didn't want me to |
| 25 | see it. That's all I can guess. |

| 1 | Q. And you understand that Cheetah maintains |
|------------|--|
| 2 | no records of VIP transactions, correct? |
| 3 | A. Correct. |
| 4 | Q. And you have never included VIP room |
| 5 | charges in Cheetah's gross receipts, correct? |
| 6 | A. Correct. |
| 7 | Q. Now, can you please tell me how you are |
| 8 | claiming a service charge in this case given those |
| 9 | factors. |
| 10 | MS. PAWLAK: Objection to form. |
| 11 | Q. (By Mr. Dudley) In good faith. |
| 12 | MS. PAWLAK: Objection to form. |
| 13 | THE WITNESS: I believe it because we set |
| 14 | the price for them. |
| 1 5 | Q. (By Mr. Dudley) And I don't want you to |
| 16 | reveal any advice an attorney has given you. But have |
| 17 | you received advice from an attorney about whether |
| 18 | service fees are or VIP fees are, in fact, service |
| 19 | fees under the FLSA given your situation? |
| 20 | MS. PAWLAK: Objection to form. |
| 21 | THE WITNESS: No. |
| 22 | Q. (By Mr. Dudley) That is despite the fact |
| 23 | that you have had numerous attorneys represent Cheetah |
| 24 | at least since 2013, correct? |
| 25 | MS. PAWLAK: Objection to form. |

| 1 | A. Not that I know of. |
|-----|---|
| 2 | Q. I am going to ask you the same thing about |
| 3 | the table dance. Are you contending that the table |
| 4 | dance is a service fee under the FLSA? |
| 5 | A. Yes. |
| 6 | Q. What is the basis for that contention? |
| 7 | A. That we set the price. |
| 8 | Q. Again, you would acknowledge the table |
| 9 | dance is paid directly by the customer to the |
| 10 | entertainer, correct? |
| 11 | A. Correct. |
| 12 | Q. You would agree that your own rules state |
| 13 | the table fees belong to the entertainers, right? |
| 14 | A. Right. |
| 15 | Q. You would agree that table dance fees paid |
| 1.6 | to entertainers are never included in Cheetah's gross |
| 17 | receipts, correct? |
| 18 | A. Correct. |
| 19 | Q. You would agree you have absolutely no |
| 20 | records of table dances ever done by any entertainer |
| 21 | at Cheetah, correct? |
| 22 | A. Correct. |
| 23 | Q. Your good-faith basis for asserting a |
| 24 | service defense in this case, service charge defense |
| 25 | is that Cheetah set the rate, therefore it is a |

| 1 | Q. Back between '93 and 2001, table dances |
|----|---|
| 2 | were included in Cheetah's gross receipts? |
| 3 | A. Yes. |
| 4 | Q. Tell me how that worked. |
| 5 | A. Everyone kept track of the girls' table |
| 6 | dance, the DJs, housemoms and the floormen. |
| 7 | Q. Why did Cheetah keep track of that then? |
| 8 | A. Because we were utilizing that, as an |
| 9 | employee, taking the table dance revenue. |
| 10 | Q. Would you say that you were familiar with |
| 11 | the service charge provisions of the FLSA as far back |
| 12 | as 1993? |
| 13 | A. Explain that. |
| 14 | MR. DUDLEY: It is a question. |
| 15 | (The record was read by the reporter.) |
| 16 | THE WITNESS: I don't know. |
| 17 | Q. (By Mr. Dudley) Let me ask it another |
| 18 | way. You treated table dances as service charges |
| 19 | between '93 and 2001 and you included them in gross |
| 20 | receipts and you distributed them to the employee, |
| 21 | right? |
| 22 | A. Yes. |
| 23 | Q. And you kept records of it. |
| 24 | A. Yes. |
| 25 | Q. For some reason in 2001 you decided not to |

| Г | | |
|----|--------------|--|
| 1 | A. | No. |
| 2 | Q. | Just to be clear, since 2001 dancers have |
| 3 | always kept | the table dances, right, the fees from |
| 4 | table dancir | ng, right? |
| 5 | Α. | Yes. |
| 6 | Q. | Is that the same with VIP fees? |
| 7 | Α. | Yes. |
| 8 | Q. | And now after April 9th, 2016, are you |
| 9 | treating VII | ? fees as a service charge? |
| 10 | Α. | Yes. |
| 11 | Q. | And is Cheetah crediting itself for that? |
| 12 | Α. | No. |
| 13 | Q. | Are they included in gross receipts? |
| 14 | Α. | No. |
| 15 | Q. | In other words, nothing has changed? |
| 16 | Α. | Correct. |
| 17 | Q. | With respect to the VIP. |
| 18 | Α. | Correct. |
| 19 | Q. | Would you agree that at any given time you |
| 20 | try to have | 16 girls dancing on stage? |
| 21 | Α. | It is 12 now. |
| 22 | Q. | 12 now. Why has that changed? |
| 23 | Α. | Less stages. |
| 24 | Q. | Dancer permits in Atlanta are club |
| 25 | specific? | |

| 1 | Q. Many entertainers as far as you know | w are |
|----|--|--------|
| 2 | dependent on Cheetah for their livelihood as far | r as |
| 3 | you know. | |
| 4 | A. As far as I know. | |
| 5 | Q. Now, in October 2011 Cheetah started | đ |
| 6 | implementing the contractor entertainer policy a | and |
| 7 | arbitration agreements; is that correct? | |
| 8 | A. Yes. | |
| 9 | Q. And that was a result of the Clincy | versus |
| 10 | Onyx decision, was it not? | |
| 11 | A. It was a recommendation by our attor | rney. |
| 12 | Q. You may not want to tell me what yo | ur |
| 13 | attorney told you unless you are waiving that. | Are |
| 14 | you waiving it? | |
| 15 | MS. PAWLAK: No, he is not waiving | that. |
| 16 | THE WITNESS: No. | |
| 17 | Q. (By Mr. Dudley) You understood in | the |
| 18 | Clincy decision that Judge Story here in the No | rthern |
| 19 | District of Georgia had determined that enterta | iners |
| 20 | at the Onyx were employees rather than independ | ent |
| 21 | contractors under the FLSA. | |
| 22 | A. Yes. | |
| 23 | Q. You testified to that in your prior | , |
| 24 | deposition. | |
| 25 | A. Yeah. | |

| 1 | Q. You knew from the Clincy decision that a |
|----|--|
| 2 | federal judge in the Northern District of Georgia had |
| 3 | determined exactly the opposite of that in a similar |
| 4 | case, had he not? |
| 5 | MS. PAWLAK: Objection to form. |
| 6 | THE WITNESS: Yes. |
| 7 | Q. (By Mr. Dudley) Instead of classifying |
| 8 | the girls as employees which you eventually did and |
| 9 | you had done before, you decided your resources or |
| 10 | Cheetah's resources would be better spent fighting it |
| 11 | rather than conforming, correct? |
| 12 | MS. PAWLAK: Objection to form. |
| 13 | I don't think that's a proper |
| 14 | characterization. |
| 15 | Q. (By Mr. Dudley) Is that true? |
| 16 | A. Yes. |
| 17 | Q. And do you remember Tiffany Bromirski? |
| 18 | A. Yes. |
| 19 | Q. You remember that Harlan Miller and I |
| 20 | represented her; is that correct? |
| 21 | A. Yes. |
| 22 | Q. You remember her filing a case back in |
| 23 | 2013 in the U.S. District Court that was also in front |
| 24 | of Judge Ross, correct? |
| 25 | A. Yes. |

| Г | |
|----|---|
| 1 | A. That sounds about right. |
| 2 | Q. One of the ones we tried was a young lady |
| 3 | named Brittani Cassell, wasn't it? |
| 4 | A. Yes. |
| 5 | Q. One was a Jessica Cuesta. |
| 6 | A. Yes. |
| 7 | Q. And one Tiffany Bromirski. |
| 8 | A. Yes. |
| 9 | Q. And in late 2015 Ms. Cassell prevailed on |
| 10 | the motion for summary judgment on the issue of |
| 11 | whether Cheetah's entertainers were employees or |
| 12 | independent contractors, correct? |
| 13 | A. Correct. |
| 14 | Q. And during that motion we also were |
| 15 | granted summary judgment on the issue of whether |
| 16 | Cheetah acted in good faith; is that right? |
| 17 | A. I believe so. |
| 18 | Q. And we were granted summary judgment on |
| 19 | the issue of whether Cheetah acted willfully; is that |
| 20 | correct? |
| 21 | A. Yes. |
| 22 | Q. And we were granted summary judgment on |
| 23 | the issue of whether these VIP fees and tableside |
| 24 | dances were service charges, correct? |
| 25 | A. Yes. |

| 1 | THE WITNESS: I don't remember for sure. |
|----|--|
| 2 | Q. (By Mr. Dudley) You remember that you |
| 3 | know for a fact that Cheetah's VIP fees and dance fees |
| 4 | have never been included in the gross receipts. You |
| 5 | know that? |
| 6 | A. Yes. I know that. |
| 7 | Q. You know that's what the arbitrator said, |
| 8 | correct? |
| 9 | A. I don't remember what the arbitrator said. |
| 10 | I remember the first things you said. |
| 11 | Q. Well, your attorneys you are certainly |
| 12 | aware of the order; is that not true? |
| 13 | A. Penn Payne? |
| 14 | (Plaintiff's Exhibit 4 was marked for |
| 15 | identification.) |
| 16 | Q. (By Mr. Dudley) Yes. You know exactly |
| 17 | what I am talking about. I will show it to you. |
| 18 | Do you recognize Exhibit 4? |
| 19 | A. Yes. |
| 20 | Q. You have read this order before? |
| 21 | A. Yeah. A long time ago. |
| 22 | Q. After this order was entered, we then had |
| 23 | a hearing on damages; is that correct? |
| 24 | A. I believe we did. |
| 25 | Q. Do you recall that hearing Penn Payne |

| - | |
|----|--|
| 1 | correct? |
| 2 | A. Yep. |
| 3 | Q. And you testified in that case, correct? |
| 4 | A. I did. |
| 5 | Q. And you were aware that Mr. Grubbs |
| 6 | determined that Cheetah entertainers were also |
| 7 | employees under the FLSA, correct? |
| 8 | A. Correct. |
| 9 | Q. And Mr. Grubbs also determined that |
| 10 | Cheetah acted willfully and without good faith; is |
| 11 | that correct? |
| 12 | A. Correct. |
| 13 | Q. And Mr. Grubbs also determined that |
| 14 | Cheetah's service charge defense was not valid, |
| 15 | correct? |
| 16 | A. Correct. |
| 17 | Q. And he also found the tipout to the DJs, |
| 18 | the housemom, the floormen were required by Cheetah; |
| 19 | is that correct? |
| 20 | A. Correct. |
| 21 | Q. And that partial final award was never |
| 22 | appealed, correct? |
| 23 | A. Correct. |
| 24 | Q. Now, I know you disagreed with the |
| 25 | arbitrator's well, let me ask you, do you disagree |

| 1 | violated the FLSA? |
|----|---|
| 2 | A. I do not. |
| 3 | Q. You also feel like it is the fault of the |
| 4 | attorneys, too, don't you? |
| 5 | A. It is what? |
| 6 | Q. All of this is about I think you called it |
| 7 | ambulance-chasing attorneys. |
| 8 | A. Absolutely. |
| 9 | Q. The judges are wrong, the lawyers are |
| 10 | ambulance chasers. That's the real problem here, is |
| 11 | it not? |
| 12 | MS. PAWLAK: Objection to form. |
| 13 | What is the problem? |
| 14 | THE WITNESS: Not a single entertainer has |
| 15 | come forth with an FLSA complaint in all the time |
| 16 | I have been there and all of a sudden they start |
| 17 | getting letters promising them free money. I |
| 18 | have a real problem with that. |
| 19 | Q. (By Mr. Dudley) You are not insinuating I |
| 20 | sent out any letter to anyone, are you? |
| 21 | A. Not at all. |
| 22 | Q. Regardless of whether you believed these |
| 23 | decisions were correct or not, shortly after these |
| 24 | decisions, Cheetah began treating all employees as |
| 25 | I mean all entertainers as employees, correct? |

| 1 | Q. Was there a reason why you didn't tell |
|----|---|
| 2 | them that? |
| 3 | A. No. |
| 4 | Q. Do you think that's a bit deceptive to |
| 5 | them? |
| 6 | A. No. |
| 7 | Q. You don't think it is deceptive to present |
| 8 | an agreement to them saying they were an independent |
| 9 | contractor when you just read that a judge said they |
| 10 | are not, they are similar dancers or not? |
| 11 | A. Well, they were independent contractors |
| 12 | for ten years before that. He didn't change anything. |
| 13 | Q. Could you understand how an entertainer |
| 14 | may be misled by that? |
| 15 | MS. PAWLAK: Objection to form. |
| 16 | What is the "that" in your question? I'm |
| 17 | sorry. |
| 18 | Q. (By Mr. Dudley) Misled by you telling |
| 19 | them that they are independent contractors. |
| 20 | A. No. |
| 21 | Q. They don't know whether they are |
| 22 | independent contractors or employees, do they? |
| 23 | A. They know they are independent |
| 24 | contractors. They flaunt it. |
| 25 | Q. As far as you know, they don't know |

| 1 | affirmative defense that they acted in good faith? |
|-----|--|
| 2 | MS. PAWLAK: Objection to form. |
| 3 | I think that is more appropriately |
| 4 | answered by a Cheetah representative. |
| 5 | Q. (By Mr. Dudley) What is your |
| 6 | understanding of the factual basis of Cheetah's |
| 7 | affirmative defense it acted in good faith? |
| 8 | MS. PAWLAK: Objection. |
| 9 | THE WITNESS: What does that mean? |
| 1.0 | Q. (By Mr. Dudley) Are you claiming that |
| 11 | Cheetah is acting in good faith? |
| 12 | MS. PAWLAK: Is he claiming or is |
| 13 | Cheetah |
| 14 | MR. DUDLEY: We are playing games here. |
| 15 | MS. PAWLAK: It is not a game. He is here |
| 16 | individually. |
| 17 | MR. DUDLEY: I understand he is not a |
| 18 | corporate representative. I don't know how many |
| 19 | times we have to talk about that. |
| 20 | MS. PAWLAK: Perhaps save the questions |
| 21 | for the affirmative defenses on the corporate |
| 22 | representative. |
| 23 | MR. DUDLEY: Are you instructing him not |
| 24 | to answer? |
| 25 | MS. PAWLAK: I am not. If you are asking |

| 1 | Q. (By Mr. Dudley) Do you have a factual |
|----|---|
| 2 | basis for that? |
| 3 | MS. PAWLAK: Objection. |
| 4 | Asked and answered. |
| 5 | THE WITNESS: No. I don't know if I have |
| 6 | a factual basis for that. |
| 7 | Q. (By Mr. Dudley) Have you read |
| 8 | Judge Story's order? |
| 9 | A. No. |
| 10 | Q. Do you understand that it specifically |
| 11 | dealt with that issue? |
| 12 | A. Not specifically, no. I haven't read it. |
| 13 | Q. You did go over that decision with |
| 14 | counsel, did you not? |
| 15 | MS. PAWLAK: Objection to form. |
| 16 | Do not answer that question. You do not |
| 17 | need to talk about what you discussed with your |
| 18 | attorneys. |
| 19 | MR. DUDLEY: I will come back to that. I |
| 20 | disagree with you. |
| 21 | Q. (By Mr. Dudley) But dancer choice is one |
| 22 | factual basis and the other factual basis is industry |
| 23 | custom? |
| 24 | A. Yes. |
| 25 | Q. That's not even Cheetah's custom anymore, |

| 1 | Q. Are you relying on advice of counsel as |
|-----|--|
| 2 | far as a good faith defense? |
| 3 | A. No. |
| 4 | Q. I have asked for a privilege log in this |
| 5 | case under Rule 26 which I contend I am entitled to. |
| 6 | It is my contention if you don't give one that you |
| 7 | waive your right to the attorney-client privilege. I |
| 8 | have authority for that. |
| 9 | But for purposes of today, have you spoken |
| 10 | with counsel about the legality don't tell me what |
| 11 | they said but have you spoken with counsel about |
| 12 | the legality of classifying dancers as employees, |
| 13 | making them pay tipouts and fees to the club? Have |
| 14 | you sought legal advice about those two matters? |
| 15 | A. No. |
| 16 | Q. Are you sure about that? |
| 17 | A. As far as I can recall. |
| 18 | Q. Do you remember the privilege log that the |
| 19 | arbitrator ordered you to produce? |
| 20 | A. No. |
| 21 | Q. Or ordered Cheetah to produce? |
| 22 | A. No. |
| .23 | Q. Did you speak to Ed Mangiafico on |
| 24 | September 20th, 2011 excuse me. Did you receive an |
| 25 | e-mail from Ed Mangiafico on 9/20/2011 about the |

| 1 | Q. About, again, tipping policy? |
|----|--|
| 2 | |
| | |
| 3 | pool for employees, for waitresses and bartenders. |
| 4 | Q. Do you intend on producing these documents |
| 5 | to me? |
| 6 | MS. PAWLAK: No. I don't believe so. |
| 7 | Q. (By Mr. Dudley) Is it your contention |
| 8 | that Cheetah's state of mind and yours in particular |
| 9 | since you are responsible for these matters, that that |
| 10 | is not an issue in the case? |
| 11 | A. I don't know. |
| 12 | Q. You are not contending any girl here |
| 13 | falsely reported her hours, are you? |
| 14 | A. Say that again. |
| 15 | Q. You are not contending any entertainer |
| 16 | here falsely reported her hours to Cheetah, are you? |
| 17 | A. In what way? |
| 18 | Q. Simple. Are you contending that any of |
| 19 | the claimants I represent are |
| 20 | A. That they are falsely reporting their |
| 21 | hours? |
| 22 | MS: PAWLAK: I am sorry. Objection to |
| 23 | form. |
| 24 | Falsely reporting to whom? |
| 25 | Q. (By Mr. Dudley) Mr. Braglia, you |

| 1 | anything? |
|-----|--|
| 2 | Q. Can you tell me the factual basis of the |
| 3 | counterclaims. |
| 4 | MS. PAWLAK: Objection to form. |
| 5 | They are not his counterclaims. They are |
| 6 | Cheetah's counterclaims. |
| 7 | Q. (By Mr. Dudley) Can you tell me the |
| 8 | factual basis of Cheetah's counterclaims? |
| 9 | A. That the girls worked as independent |
| 10 | contractors and then they made all this money and then |
| 1.1 | they are saying no, we are minimum wage employees, we |
| 12 | should be receiving minimum wage. |
| 13 | Q. I am confused here. |
| 14 | A. They are double dipping. |
| 15 | Q. So explain to me how they are double |
| 16 | dipping. |
| 17 | A. Well, if you want to be paid as a minimum |
| 18 | wage employee, be paid as a minimum wage employee. If |
| 19 | you want to make money from table dances and VIPs as |
| 20 | an independent contractor, that's fine, too. |
| 21 | Q. Isn't that exactly what is going on now at |
| 22 | Cheetah? |
| 23 | A. Yeah. That's what we have chosen to do |
| 24 | now at Cheetah. |
| 25 | Q. You understand my clients have brought |

| 1 | Q. And Cheetah at any time could have |
|----|--|
| 2 | included it in gross receipts, right, tableside |
| 3 | dances, right? |
| 4 | A. Yes. |
| 5 | Q. They have chosen not to do that starting |
| 6 | in April of 2016 when they decided to treat them as |
| 7 | employees, correct? |
| 8 | A. Correct. |
| 9 | Q. Now, is there a document or is there some |
| 10 | representation? Where do you get it from that any |
| 11 | Cheetah dancer agreed to reimburse Cheetah any money |
| 12 | if they were employees under the FLSA? |
| 13 | A. There is no document. |
| 14 | Q. And is that what you are contending? |
| 15 | A. Yes. |
| 16 | Q. You are contending there is a document, |
| 17 | there is a basis for that? |
| 18 | A. No. |
| 19 | MS. PAWLAK: He said there is no document. |
| 20 | There is a basis as just described by him. |
| 21 | Q. (By Mr. Dudley) Are you claiming that |
| 22 | everything they were paid they have to pay back or |
| 23 | just what you consider to be service charges? |
| 24 | A. Service charges. |
| 25 | Q. I think we already established that the |

| - 1 | |
|-----|--|
| 1 | A. Yes. |
| 2 | Q. You are aware that they are claiming they |
| 3 | had to make certain payments to Cheetah and others |
| 4 | that reduced their pay below the minimum wage, |
| 5 | correct? |
| 6 | A. Yes. |
| 7 | Q. You are aware that they are claiming they |
| 8 | are misclassified as independent contractors when they |
| 9 | were really employees under the FLSA, correct? |
| 10 | A. State that last part. |
| 11 | Q. That they were misclassified as |
| 12 | independent contractors when they were really |
| 13 | employees under the FLSA. That's their claim. You |
| 14 | disagree with it, but that's their claim. |
| 15 | A. That's correct. Yes. |
| 16 | Q. They are obviously asking for relief under |
| 17 | the FLSA, right? |
| 18 | A. Right. |
| 19 | Q. In response to their request for relief |
| 20 | under the FLSA, Cheetah has sued them, right? |
| 21 | MS. PAWLAK: Objection to form. |
| 22 | THE WITNESS: Yeah. If that's what the |
| 23 | counterclaim is. Yes. |
| 24 | Q. (By Mr. Dudley) What Cheetah is alleging |
| 25 | is that if these entertainers are employees under the |

| 1 | covered by FLSA, you owe us money, right? |
|-----|--|
| 2 | MS. PAWLAK: Objection to form. |
| 3 | Is it your contention that a compulsory |
| 4 | counterclaim is retaliation under the FLSA? Is |
| 5 | that what you are asking? |
| 6 | MR. DUDLEY: You bet. |
| 7 | Q. (By Mr. Dudley) Do you understand that |
| 8 | under the FLSA do you understand that for a claim |
| 9 | for retaliation, you can get emotional distress |
| 1.0 | damages? Do you understand that? |
| 11 | A. No, I didn't know that. |
| 12 | Q. Do you understand you can get liquidated |
| 13 | damages? |
| 14 | A. I didn't know that. |
| 15 | Q. Do you understand you can get an |
| 16 | injunction against retaliatory action? |
| 17 | A. I didn't know that. |
| 18 | Q. Do you understand that Sophia Smith is |
| 19 | accusing Cheetah of retaliating against her? |
| 20 | A. I am not aware of that. |
| 21 | Q. Do you have any records to prove any |
| 22 | damages you would have for service charges? |
| 23 | A. No. |
| 24 | Q. It would be speculative for you to try to |
| 25 | come up with that figure because you have no records |

| [| |
|----|--|
| 1 | A. No. |
| 2 | Q. What does Cheetah do that affects their |
| 3 | profits and losses? I know that's a broad question. |
| 4 | But I am sure you do concentrate on trying to make the |
| 5 | place profitable. What are things that Cheetah can do |
| 6 | to make it more profitable? |
| 7 | A. Controlling liquor costs, food costs, |
| 8 | labor costs, repairs, maintenance, advertising. |
| 9 | Q. Do entertainers have any say-so in those |
| 10 | matters? |
| 11 | A. No. |
| 12 | Q. Cheetah pays all the costs of operating |
| 13 | the club, correct? |
| 14 | A. Yes. |
| 15 | Q. And that includes rent, all the overhead. |
| 16 | What other types of things? |
| 17 | A. Utilities. Advertising. Inventory. |
| 18 | Licensing. |
| 19 | Q. Is Cheetah's monthly expenditures, is it |
| 20 | over 200,000 a month? |
| 21 | A. Yes. |
| 22 | Q. Do the entertainers have any say-so on how |
| 23 | that money is spent? |
| 24 | A. No. |
| 25 | Q. Typical entertainer brings her clothes to |

| 1 | A. Yes. |
|----|--|
| 2 | Q. I want to ask you some questions about |
| 3 | recordkeeping before 4/9/17. |
| 4 | What is the best source of determining the |
| 5 | number of hours an entertainer worked at Cheetah? |
| 6 | A. The timesheets. |
| 7 | Q. Tell me exactly what the timesheets are. |
| 8 | A. Timesheets, an Excel sheet. That's |
| 9 | produced from the handwritten sign-in, sign-out sheets |
| 10 | that the housemoms then transfer to an Excel sheet on |
| 11 | a daily basis. |
| 12 | Q. Excel sheets, is that a weekly or daily |
| 13 | thing? |
| 14 | A. It is done daily. And then at the end of |
| 15 | the week, it is e-mailed to me and a hard copy goes in |
| 16 | a binder. |
| 17 | Q. Is the weekly form different than the |
| 18 | daily Excel form? |
| 19 | A. Well, the daily form is they continue |
| 20 | adding onto it to create a week. |
| 21 | Q. Same document? |
| 22 | A. Yeah. |
| 23 | Q. So you have a handwritten sheet that the |
| 24 | housemom uses. |
| 25 | A. Daily. |

| 1 | correct? |
|-----|--|
| 2 | A. Right. |
| 3 | Q. Same goes for VIP fees paid by dancers, |
| 4 | correct? |
| 5 | A. Yes. |
| 6 | Q. Same thing, there are no documents showing |
| 7 | that any tableside dance fees or VIP room dance fees |
| 8 | were included in gross receipts, correct? |
| 9 | A. Yes. |
| 10 | Q. There are no documents showing what fines |
| 11 | are, correct? |
| 12 | A. Correct. |
| 13 | Q. Other than the time-in sheets, there is no |
| 14 | documents showing what fines were other than the |
| 15 | time-in sheets, right? |
| 1.6 | A. The time-in sheet doesn't show a fine. |
| 17 | Just based on the time they arrived you could |
| 18 | extrapolate that. |
| 19 | Q. It shows their time of arrival. |
| 20 | No document showing the tipouts to DJs, |
| 21 | housemom, floormen, parking, bathroom attendant, |
| 22 | anyone else on the premises, correct? |
| 23 | A. Yes, sir. |
| 24 | Q. Any documents showing referral fees paid |
| 25 | to floormen? |

| 1 | Q. There are no records of Cheetah Buck |
|-----|---|
| 2 | transactions. |
| 3 | A. Correct. |
| 4 | Q. Does Cheetah not keep credit card |
| 5 | receipts? |
| 6 | A. You can only keep them for a short time |
| 7 | because of the credit fraud laws. |
| 8 | Q. As far as damages go, let me ask you about |
| 9 | hourly wages. Is it your contention that these |
| 10 | entertainers are owed seven twenty-five an hour for |
| 11 | each hour they worked? |
| 12 | MS. PAWLAK: Objection to form. |
| 13 | Is it his contention? It is your clients' |
| 14 | contention. |
| 15 | MR. DUDLEY: And also yours. |
| 1.6 | MS. PAWLAK: He is not contending that. |
| 17 | MR. DUDLEY: Can I ask the witness a |
| 18. | question? If you have an objection |
| 19 | MS. PAWLAK: I am objecting. It is a |
| 20 | confusingly worded question. Does he agree with |
| 21 | your clients' contentions? He is not making |
| 22 | contentions in the case. He is not a party in |
| 23 | the case. |
| 24 | MR. DUDLEY: Can you please read the |
| 25 | question back. |

| 1 | other places, right? |
|----|---|
| 2 | A. Yes. |
| 3 | Q. Some of them do it at work, some of them |
| 4. | don't do it at work, right? |
| 5 | A. Right. |
| 6 | Q. Some of them do part of it at work, some |
| 7 | do part of it at home. |
| 8 | A. Right. |
| 9 | Q. The things they do to get ready for work, |
| 10 | they do their hair, put on makeup, do their nails, do |
| 11 | their toenails, shave, tan. Those are the sorts of |
| 12 | things that Cheetah dancers typically do to get ready |
| 13 | for work, right? |
| 14 | MS. PAWLAK: Objection to form. |
| 15 | THE WITNESS: Yes. |
| 16 | Q. (By Mr. Dudley) And the reason why they |
| 17 | do that is because Cheetah wants them to look nice at |
| 18 | work, correct? |
| 19 | MS. PAWLAK: Objection to form. You are |
| 20 | asking him to speculate about the reason they do |
| 21 | that. They may do it to look nice on a |
| 22 | day-to-day basis. |
| 23 | MR. DUDLEY: I would really appreciate it |
| 24 | if you would respect the rule here and make your |
| 25 | objection and do not testify about the problem |

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|----|--|
| 1 | Q. Would you agree that some women take a |
| 2 | very long time to get ready, some do it quicker than |
| 3 | others? Would you agree with that statement? |
| 4 | A. Yes. |
| 5 | Q. But you don't have any personal knowledge |
| 6 | or any opinion as to how long it would take to get |
| 7 | ready for work for a typical entertainer. |
| 8 | A. No. Some of them looks like it takes them |
| 9 | five minutes or less. |
| 10 | Q. You probably wouldn't like the ones that |
| 11 | look like it took five minutes, would you? |
| 12 | A. We don't like them. But we have them. |
| 13 | More than I would like to say. |
| 14 | Q. Try not to have them, right? |
| 15 | A. We try not to have them. |
| 16 | Q. Encourage them not to look that way, |
| 17 | correct? |
| 18 | A. Correct. |
| 19 | Q. Would you agree there are no records kept |
| 20 | by Cheetah for the amount of time it takes an |
| 21 | entertainer to get ready for work? |
| 22 | A. No. I disagree with that. |
| 23 | Q. You think that Cheetah has records of |
| 24 | that? |
| 25 | A. Yes. |

| 1 | Q. Who at Cheetah made the decision to file |
|----|--|
| 2 | these counterclaims? |
| 3 | A. I did. |
| 4 | Q. Did the terms and conditions of any |
| 5 | entertainer's work change from the time from |
| 6 | October of 2015 until April 9th, 2016, other than what |
| 7 | you testified about the housemom fees, DJ fees, and |
| 8 | floormen fees that you took out of the handbook? |
| 9 | A. Right. |
| 10 | Q. Did the dancers' work conditions at all |
| 11 | change during that period of time other than that? |
| 12 | A. Not that I recall. |
| 13 | Q. Now, up until very recently you have |
| 14 | contended or Cheetah has contended that entertainers |
| 15 | were subject to arbitration policies and FLSA disputes |
| 16 | were required to be arbitrated; is that correct? |
| 17 | A. Yes. |
| 18 | Q. This is a position that Cheetah has taken |
| 19 | repeatedly in legal topics, correct? |
| 20 | A. Yes. |
| 21 | Q. It is my understanding that in the last |
| 22 | week or two that Cheetah has unilaterally decided to |
| 23 | cancel their arbitration policy; is that true? |
| 24 | A. Yes. |
| 25 | Q. Can you tell me what arbitration policies |

| 1. | unilateral change in that arbitration policy other |
|----|--|
| 2 | than continued employment? |
| 3 | A. I don't understand. |
| 4 | MS. PAWLAK: Objection to form. |
| 5 | Q. (By Mr. Dudley) Is it Cheetah's position |
| 6 | now that entertainers are not allowed to arbitrate |
| 7 | their disputes any longer? |
| 8 | A. Yes. |
| 9 | Q. That you contend is the case even if they |
| 10 | don't work for Cheetah any longer? |
| 11 | A. Yes. |
| 12 | Q. Do you have some authority for how you |
| 13 | were able to unilaterally do that? |
| 14 | MS. PAWLAK: Objection to form. |
| 15 | You are very specifically asking him for a |
| 16 | legal conclusion. |
| 17 | MR. FUCHS: Seriously. |
| 18 | MR. DUDLEY: I am asking about his |
| 19 | understanding. |
| 20 | MS. PAWLAK: You asked him for authority. |
| 21 | You didn't ask for his understanding. |
| 22 | MR. DUDLEY: That's my understanding of |
| 23 | how that is authorized. It is certainly an |
| 24 | appropriate question. |
| 25 | MS. PAWLAK: That wasn't the question, |

| 1 | arbitrations? Do you understand that? |
|----|--|
| 2 | A. No. |
| 3 | MS. PAWLAK: Objection to form. |
| 4 | Q. (By Mr. Dudley) You didn't understand |
| 5 | that? |
| 6 | A. I don't understand what tolling is. |
| 7 | MS. PAWLAK: Same objection. |
| 8 | Q. (By Mr. Dudley) Do you understand that I |
| 9 | offered not to sue you and Cheetah if Cheetah would |
| 10 | enter into a tolling agreement? |
| 11 | A. I am not clear on that. I don't remember. |
| 12 | Q. Well, I will explain it to you. A tolling |
| 13 | agreement is something that allows the statute of |
| 14 | limitations to stop. In exchange for the statute of |
| 15 | limitations stopping, I was willing to forego filing |
| 16 | of arbitration demands so Cheetah would not have to |
| 17 | pay arbitration fees and the huge cost of arbitration. |
| 18 | Do you understand that? |
| 19 | MR. WARD: Are you going to be a witness |
| 20 | in this case? |
| 21 | MR. DUDLEY: Attorneys' fees are an issue |
| 22 | here. I tried to avoid them. They are certainly |
| 23 | an issue. |
| 24 | MR. WARD: I know. Let's pause for a |
| 25 | moment. I am not making an objection. I want to |

| 1 | appropriate area of inquiry, whether we spend |
|----|---|
| 2 | money. I am asking to be reimbursed for certain |
| 3 | items. I am asking to be paid attorneys' fees. |
| 4 | These items are all at issue in this case and the |
| 5 | reasonableness of those fees are at issue. |
| 6 | Frankly, I think these were unreasonable costs |
| 7 | that didn't need to be incurred. I am going to |
| 8 | ask him about that. |
| 9 | MR. WARD: If you are going to ask the |
| 10 | question in the form you have asked it, then you |
| 11 | have to add and by the way |
| 12 | MR. DUDLEY: I will withdraw the question. |
| 13 | It is not that important, really. |
| 14 | Q. (By Mr. Dudley) Do y'all intend on giving |
| 15 | me a privilege log? |
| 16 | MR. WARD: We can talk about that. |
| 17 | MR. FUCHS: Is that a question to the |
| 18 | witness? |
| 19 | MR. WARD: We can talk about that, you |
| 20 | know. We aren't here for a 30(b)(6). |
| 21 | MR. DUDLEY: I have served discovery. |
| 22 | MS. PAWLAK: We can discuss that following |
| 23 | the deposition. |
| 24 | MR. FUCHS: Why don't you finish your |
| 25 | examination of the witness. |

| 1 | Q. (By Mr. Dudley) When did that practice |
|-----|--|
| 2 | start? |
| 3 | A. I don't exactly know. |
| 4 | Q. When did you find out about it? |
| 5 | A. When the Valente lawsuit was filed. |
| 6 | Q. Prior to the filing of the Valente lawsuit |
| 7 | you knew nothing about this referral practice. |
| 8 | A. No. |
| 9 | Q. How did you find out about it? |
| 1.0 | A. It is in the Valente lawsuit. |
| 11 | Q. From the pleadings is how you found out |
| 12 | about it? |
| 13 | A. Yes. |
| 14 | Q. After you read the pleadings, did you talk |
| 15 | to the floormen? |
| 16 | A. Yes. |
| 17 | Q. What did they say? |
| 18 | A. They said there is no some girls will |
| 19 | give them, throw them a few bucks if they hook them up |
| 20 | with a customer. But a lot of girls don't. Some do, |
| 21 | some don't. It is arbitrary. It is (indicating). I |
| 22 | equate it to tipping a maître d' at a restaurant to |
| 23 | get a better table. |
| 24 | Q. What floorman told you that's how it |
| 25 | worked? |

| 1 | |
|----|---|
| 1 | A. Yes. |
| 2 | Q. Has he given a deposition about that |
| 3 | matter? |
| 4 | A. I don't know. |
| 5 | Q. Mark Holcomb is another floorman? |
| 6 | A. Yes. |
| 7 | Q. What did he tell you? |
| 8 | A. Same thing. That some girls will tip a |
| 9 | few bucks to get referred with a customer for a VIP. |
| 10 | Q. What are the few bucks in your mind? |
| 11 | A. It could be any amount. |
| 12 | Q. What percentage did they tell you was |
| 13 | involved? |
| 14 | A. He said some girls what he said was, |
| 15 | you know, the girls the girls are the ones that |
| 16 | initiated this, saying, hey, if you have a customer I |
| 17 | could really use I really need to make money |
| 18 | tonight. |
| 19 | And then whenever it started, the girl |
| 20 | would say, oh, you know, here's a couple of bucks. |
| 21 | If any girls ever asked about it, just say |
| 22 | whatever you are comfortable with. There was never |
| 23 | any percentage stated. |
| 24 | Q. Do you believe that this was something the |
| 25 | girls concocted or do you think maybe the floormen |

| 1 | Q. So they continue to do it to this day? |
|-----|--|
| 2 | A. Oh, no. After the lawsuit, I put up a |
| 3 | notice that, you know, that entertainers are not |
| 4 | allowed to tip out anyone for a VIP referral. |
| 5 | Q. In the lawsuit, you are referring to which |
| 6 | one? |
| 7 | A. Valente. |
| 8 | Q. Which Valente? |
| 9 | A. Title VII. |
| 10 | Q. Are you sure it wasn't RICO or was it |
| 11. | both? |
| 12 | A. I don't know. |
| 13 | Q. Have you talked to entertainers about this |
| 14 | practice? |
| 15 | A. Yes. |
| 16 | Q. And who did you talk to? |
| 17 | A. Just generally. |
| 18 | Q. Who did you talk to? |
| 19 | A. Groups of entertainers when they were I |
| 20 | posted it up in the dressing room. I told them and |
| 21 | told the housemoms to tell them. |
| 22 | Q. Who did you talk to? |
| 23 | A. I don't remember who I talked to |
| 24 | specifically. |
| 25 | Q. You don't remember a single entertainer |

| 1 | THE WITNESS: The entertainers don't have |
|-----|--|
| 2 | to do that. Some choose to, some don't. |
| 3 | Q. (By Mr. Dudley) Was there a range of |
| 4 | numbers that were given to you about what the |
| 5 | percentage was that some girls paid? |
| 6 | A. I think in the lawsuit it said 10 to 20 |
| 7 | percent. Specifically the 20 percent club. |
| 8 | Q. And can you give me a day as close as you |
| . 9 | can as to when you directed that this practice stop? |
| 10 | A. I couldn't say for sure. |
| 11 | Q. Are we talking about this year, last year? |
| 12 | A. I mean, the days turn into weeks turn into |
| 13 | months. I mean, I can't believe how long this has |
| 14 | been dragging on for. |
| 15 | Q. Are there any records of those |
| 1.6 | transactions? |
| 17 | MS. PAWLAK: Which transactions? Object |
| 18 | to form. |
| 19 | Q. (By Mr. Dudley) I think you know what I |
| 20 | am talking about, don't you? |
| 21 | A. The referral? |
| 22 | Q. The referral fees that we have been |
| 23 | talking about for the last five or ten minutes. |
| 24 | A. No. You asked me that already. I said |
| 25 | there wasn't any records. |

| 1 | |
|----|---|
| 1 | Q. If they paid a 20 percent referral fee, |
| 2 | that adds up, too, doesn't it? |
| 3 | A. They weren't paying 20 percent referral |
| 4 | fee. Some girls say they were but |
| 5 | Q. At an hourly rate, that ends up being a |
| 6 | good bit of money, doesn't it? |
| 7 | A. If you say so. |
| 8 | Q. It may not be good money to you. But I |
| 9 | mean, they charged \$300 an hour, right? |
| 10 | MS. PAWLAK: Objection to form. |
| 11 | Argumentative. |
| 12 | Q. (By Mr. Dudley) You would agree that the |
| 13 | floormen, the housemom, DJ all benefit from |
| 14 | entertainers tipping them, correct? |
| 15 | A. Yes. |
| 16 | Q. Has Cheetah ever used a tip credit policy |
| 17 | other than the period 1993 to 2001 and April the 9th, |
| 18 | 2016, through the present? |
| 19 | A. For the entertainers? |
| 20 | Q. Yes. |
| 21 | A. No. |
| 22 | Q. You are not raising a tip credit defense |
| 23 | in this case or Cheetah is not raising a tip credit |
| 24 | defense in this case, are they? |
| 25 | MS. PAWLAK: That was asked earlier. |

| 1 | That mischaracterizes his testimony |
|------------|---|
| 2 | greatly. |
| 3 | Q. (By Mr. Dudley) Is that right? |
| 4 | A. I used those fees to give them back to the |
| 5 | girls. |
| 6 | Q. I understand. But they were paid to you, |
| 7 | correct? |
| 8 | A. Yes. |
| 9 | MR. DUDLEY: Are y'all contesting that? |
| 10 | THE COURT REPORTER: I am sorry. I didn't |
| 11 | understand that. |
| 12 | MR. FUCHS: Why don't you ask the witness |
| 13 | a question. |
| 14 | MR. DUDLEY: I am trying to avoid getting |
| 1 5 | into |
| 16 | MR. WARD: What was the question? |
| 17 | MR. DUDLEY: Is there an issue of |
| 18 | enterprise coverage. |
| 19 | MR. WARD: You have to ask the witness. |
| 20 | MR. DUDLEY: In lieu of answering that, I |
| 21 | will just serve a as a matter of fact, I |
| 22 | already have. I would ask you to produce your |
| 23 | financial statements and your tax returns at your |
| 24 | earliest convenience. I also already asked you |
| 25 | to produce that and I haven't gotten it. |

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|-----|--|---------------|
| 1 | any given time prior to April 4th, 2016; is that | |
| 2 | correct? | |
| 3 | A. 16th, 60 employees, yes. | |
| 4 | Q. 60? | |
| 5 | A. Six-oh. | |
| 6 | Q. Since entertainers have been classified as | 3 |
| 7 | employees you have over 200, roughly? | |
| 8 | A. Yes. | i |
| 9 | Q. That stayed consistent over that same time | • |
| 10 | period? | |
| 11 | A. Pretty much. | |
| 12 | Q. You buy, you serve name brand alcohol at | ļ |
| 1.3 | your club. | |
| 14 | A. Yes. | |
| 15 | Q. What sort of brands do you sell? | |
| 16 | A. Maker's Mark. Ketel. Crown Royal. | |
| 17 | Stoli. Grey Goose. Hennessy. | |
| 18 | Q. Those don't come from Georgia, do they? | |
| 19 | A. From Georgia? | |
| 20 | Q. Yeah. | |
| 21 | A. I don't know which ones come from Georgia | |
| 22 | Q. You don't know whether Stoli is made in | ļ |
| 23 | Georgia? | |
| 24 | A. No. That's from Russia, I believe. | |
| 25 | Q. What about Maker's Mark? That is made in | |

| Г | | |
|----|-------------|---|
| 1 | Α. | Yeah. I would assume so. |
| 2 | Q. | Do you process credit cards from |
| 3 | out-of-stat | e customers? |
| 4 | . A. | Yes. |
| 5 | Q. | Out-of-state vendors? |
| 6 | Α. | Out-of-state vendors. |
| 7 | Q. | Some of the credit card companies are out |
| 8 | of state, a | re they not? |
| 9 | Α. | I guess. |
| 10 | Q. | Your customers come from out of state, |
| 11 | some of the | m. |
| 12 | А. | Yes. |
| 13 | . Q. | A lot of them come from conventions, that |
| 14 | sort of thi | ng. |
| 15 | Α. | Not so much anymore. |
| 16 | Q. | That is an area that Cheetah attempts to |
| 17 | market. | |
| 18 | А. | Yeah. The convention business in Atlanta |
| 19 | has pretty | much dried up. |
| 20 | Q. | They market sporting events that occur in |
| 21 | Atlanta. | |
| 22 | Α. | Yes. |
| 23 | Q | A lot of times those events are things |
| 24 | that custon | mers from other states come to. |
| 25 | Α. | Yes. |

| $1 \mid$ | Q. Anybody else file any to your knowledge? |
|------------|---|
| 2 | A. Yes. But I think they were all |
| 3 | incorporated into yours now. |
| 4 | Q. Do you remember dealing with any attorneys |
| 5 | other than Harlan Miller and myself? |
| 6 | A. I can't think of his name. |
| 7 | Q. Charles Bridgers? |
| 8 | A. No. Bernie. |
| 9 | Q. Chris Burner [phonetic]. |
| 10 | MR. WARD: And Nutter. |
| 11 | MR. DUDLEY: Nutter was the arbitrator. |
| 12 | THE WITNESS: Then Chapman, your partner. |
| 13 | Q. (By Mr. Dudley) He is not my partner. |
| 14 | A. There was one other one. There was one |
| 1 5 | girl. |
| 16 | Q. Was that with the Caldwell Bridgers law |
| 17 | firm? |
| 18 | A. Doesn't sound familiar. |
| 19 | Q. Do you recall how many there were |
| 20 | altogether? |
| 21 | A. Including yours or in the past? |
| 22 | Q. Including mine. |
| 23 | A. I don't know. |
| 24 | Q. My calculations are around 140 that I was |
| 25 | involved in. |

| 1 | Q. That would include the DJ, housemom, | Q. Th |
|-----|--|-------------|
| 2 | floormen? | rmen? |
| 3 | A. No. | A. No |
| 4 | Q. Are you aware of other managers, | Q. Ar |
| 5 | housemoms, other persons at The Cheetah who has | emoms, oth |
| 6 | disciplined entertainers because they failed to tip | iplined en |
| 7 | out what a floorman, housemom, DJ felt was sufficient? | what a flo |
| 8 | A. No. | A. No |
| 9 | Q. Are you telling me that that has not | Q. Ar |
| 10 | happened? | ened? |
| 11 | A. Not to my knowledge. | A. No |
| 12 | Q. If I had an entertainer that says she was | Q. If |
| 13 | terminated for not tipping out appropriately, she | minated for |
| 14 | would not be telling the truth to your knowledge? | ld not be t |
| 15. | A. Correct. | A. Co |
| 16 | Q. The housemoms and the club keep records of | Q. Th |
| 17 | disciplinary action, do they not? | ciplinary a |
| 18 | A. Yes. | А. Уе |
| 19 | Q. And I have been given pieces of logs that | Q. Ar |
| 20 | were kept by a housemom. I am assuming that there are | e kept by a |
| 21 | entire logs dealing with the class period of this | ire logs de |
| 22 | lawsuit; is that not correct? | suit; is th |
| 23 | A. With what? | A. W: |
| 24 | Q. Well, disciplinary logs. | Q. We |
| 25 | A. Yes. | А. У |

| Γ- | | |
|-----|--|---|
| 1 | A. Yes. | |
| 2 | Q. On that form it asks the dancer to | |
| 3 | indicate what schedule she can work, right? | |
| 4 | A. Right. | |
| 5 | Q. They fill in the dates they can work, | |
| 6 | correct? | |
| 7 | A. Correct. | |
| 8 | Q. They are expected to work those dates, | |
| 9 | correct? | |
| 10 | A. Yes. | |
| 11 | Q. On discovery Cheetah has given me a number | |
| 12 | of what looks like excuses for not being at work, like | ļ |
| 13 | medical excuses, some you can't tell who they are | |
| 14 | from. But it appears that records are kept of why | |
| 15 | entertainers may miss work; is that correct? | |
| 16 | A. Yes. | |
| 17 | Q. That is something that Cheetah requires an | |
| 1.8 | entertainer to turn in if they want an excused | |
| 19 | absence, right? | |
| 20 | A. Yes. | |
| 21 | Q. They are pretty strict about that policy. | |
| 22 | A. What? | |
| 23 | Q. Cheetah is pretty strict about that | |
| 24 | policy. | |
| 25 | A. Yes. | |

| [| |
|----|---|
| 1 | Q. Is that a word that Cheetah uses for |
| 2 | inappropriate conduct? |
| 3 | A. Yes. |
| 4 | Q. That could be a range of what? |
| 5 | A. Letting customers touch them, touch |
| 6 | customers, touch themselves. |
| 7 | MR. DUDLEY: I don't have anything else. |
| 8 | Thank you. |
| 9 | MR. FUCHS: We will reserve signature. |
| 10 | (Deposition concluded at 4:32 p.m.) |
| 11 | (Pursuant to Rule 30(e) of the Federal |
| 12 | Rules of Civil Procedure and/or O.C.G.A. |
| 13 | 9-11-30(e), signature of the witness has been |
| 14 | reserved.) |
| 15 | |
| 16 | |
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| 1 | COURT REPORTER DISCLOSURE |
|--|--|
| 2 | |
| Pursuant to Article 10.B of the Rules and Regulations of the Board of Court Reporting of the | Regulations of the Board of Court Reporting of the |
| 4 5 | Judicial Council of Georgia, I make the following disclosures: |
| 6 | I am a Georgia Certified Court Reporter. I am here as a representative of WSG Reporting, LLC. |
| 7 | I am not disqualified for a relationship of interest under the provisions of O.C.G.A. Section 9-11-28(c). |
| 9 | WSG Reporting, LLC, was contacted by Ainsworth G. Dudley, Jr., to provide court reporting services for this deposition. |
| 11 | WSG Reporting, LLC, will not be taking this deposition under any contract that was prohibited by |
| 12 | |
| 13 | WSG Reporting, LLC, has no exclusive contract to provide reporting services with any party to the case, |
| 14 15 | any counsel in the case, or any reporter or reporting agency from whom a referral might have been made to cover this deposition. |
| 16 | WSG Reporting, LLC, will charge its usual and customary rate to all parties in the case, and a |
| 17 | financial discount will not be given to any party to this litigation. |
| 18 | |
| 19 | Rende Corninte |
| 20 | "forthe connecte |
| 21 | Renda K. Cornick, CCR-B-909 July 25, 2017 |
| 22 | |
| 23 | |
| 24 | |
| 25 | |

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DEPOSITION OF: JOHN P. BRAGLIA/RKC
1
         I do hereby certify that I have read all
2
    questions propounded to me and all answers given by me
    on July 25, 2017, taken before Renda K. Cornick, and
3
    that:
4
          1)
              There are no changes noted.
          2)
              The following changes are noted:
5
         Pursuant to Rule 30(e) of the Federal Rules of
6
    Civil Procedure and/or the Official Code of Georgia
    Annotated 9-11-30(e), both of which read in part: Any
7
    changes in form or substance which you desire to make
    shall be entered upon the deposition...with a
8
    statement of the reasons given...for making them.
    Accordingly, to assist you in effecting corrections,
9
    please use the form below:
10
                                   should read:
                    Line No.
11
    Page No.
12
                                   should read:
    Page No.
                    Line No.
13
                    Line No.
                                   should read:
14
    Page No.
15
                                    should read:
                    Line No.
    Page No.
16
                                    should read:
                   Line No.
17
    Page No.
18
                                    should read:
                    Line No.
    Page No.
19
                                    should read:
    Page No.
                    Line No.
20
21
                                    should read:
                    Line No.
    Page No.
22
                    Line No.
                                    should read:
23
    Page No.
24
                                    should read:
                    Line No.
    Page No.
25
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AMENDED CERTIFICATE

STATE OF GEORGIA COUNTY OF GWINNETT

IN RE:

ALISON VALENTE, JENNIFER BARLOW, KATHRYN

MONROE, SOPHIA SMITH, STEPHANIE LEBEAU on behalf

of themselves et al,

v.

INTERNATIONAL FOLLIES, INC., et al

WITNESS: JOHN P. BRAGLIA

I hereby certify that in addition to the certification made on Page 220 of the transcript, the more than thirty (30) days provided the witness to read and sign the original transcript has expired. Therefore, the original is being filed without signature of the witness.

This the 27th day of September, 2017

Whitney S. Guynes, CCR - B-1897